

WEST SIDE STORY

Rotary
Club of Makati West



OFFICIAL NEWSLETTER OF ROTARY CLUB OF MAKATI WEST

Vol. 15, RY 2022-2023 | 2,369th Meeting (since 1969) | November 17, 2022

District 3830

The Rotary Foundation Recognition Night November 12, 2022 Dusit Thani



Today's Guest Speaker:

FIONA SANDOVAL, MA, RPSY
CHILD PSYCHOLOGIST, PLAYTHERAPIST

New RCMW website www.rcmakatiwest.ph

[www.fb.com/RCMWD3830](https://www.facebook.com/RCMWD3830)

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In this issue:

Monthly Activities	3
Today's Program/Guest Speaker	4
President's Message	5
Forethought by Craig Lonnee	8
Members Spotlight	10
Club Bulletin Board	11
RI Theme & Links	23
The Four-Way Test	24
Acknowledgements	30

GILISM FOR THE WEEK

#GILISM

**DON'T LIVE IN FEAR.
BUT ALWAYS BE SAFE.**

Rotary Club of Makati West



MONTHLY ACTIVITIES



Lunch Meeting

Ms. Fiona Sandoval, MA, RPsy
Child Psychologist
Playtherapist

Date: November 17, 2022/ Thursday
Venue: Chantara room, Mezzanine
flr., Dusit Thani & Zoom Conference
Time: 12nn to 2pm

DEI TOWNHALL
Meet and Greet luncheon
and Photo Session
with
Rotary International President
JENNIFER JONES
Thursday, November 24, 2022
9AM - 3PM
Philippine International Convention
Center (PICC)
Vicente Sotto Street Pasay, NCR
PHP 3,000
with Lunch and Photo Session with
President Jennifer Jones
Pre-register:
impacttourph.com



DEI TOWNHALL Meet and Greet Luncheon with RI President Jennifer Jones

November 24, 2022/ Thursday/ 9:00am-3:00pm
Philippine International Convention Center (PICC), Pasay City



Rotary Community Corps
THE ROTARY VILLAGE CORPS FOUNDATION, INC.
and the TEN PHILIPPINE ROTARY DISTRICTS present

RCC SHOWCASE 2022

Taguig City University
General Santos Avenue
Lower Bicutan, Taguig City
Nov. 26, 2022 (Sat) 8:00AM-2:30PM

JENNIFER JONES
RI President, RI 2022-2023

Attendance with Lunch:
P1,200 per person
P10,000 for a table of 10 persons
Portion with RI President Jennifer Jones per individual table after the program.

Booth Reservation:
P3,000 per unit
Unit includes lights, 1pc table, 2pc chairs, 1pc 6x6ft overhead panel system and convenience outlet.

SCAN QR CODE TO REGISTER

SCAN QR CODE TO RESERVE BOOTH

Rotary Community Corps Showcase 2022 with RI President Jennifer Jones

November 26, 2022/ Saturday/ 8:00am-2:30pm
Taguig City University
General Santos Ave. Lower Bicutan Taguig City

DEADLINE TODAY!
NOVEMBER 15, 2022

CONFIRM YOUR ATTENDANCE AT OUR 53RD ANNIVERSARY CELEBRATION TO KAI - 09175431709

KIND REMINDER THAT ROTARY ANNS ARE INVITED. THANK YOU



Rotary Club of Makati West 53rd Anniversary Celebration **RSVP NOW (ROTARY ANNS ARE INVITED)** with Guest of Honor RI President Jennifer Jones

November 26, 2022/Saturday/5:00pm
Grand Sunset Pavilion, Sofitel Manila

Rotary Club of Makati West

SAVE THE DATE
RCMW CHRISTMAS PARTY

December 10, 2022
5pm, Saturday

SAVE THE DATE RCMW CHRISTMAS PARTY 2022

December 10, 2022/ Saturday/ 5:00pm

Contact the Secretariat for more details



TODAY'S PROGRAM

12:35 PM Call to Order
PRESIDENT GIL G. CHUA/ PE DAX CARLOS

1:05 PM President's Time
PRESIDENT-ELECT DAX CARLOS

12:40PM Invocation

Philippine National Anthem (video)

RC Makati West Hymn

Introduction of Visiting Rotarians and Guest;
Introduction of Personalities at the
Presidential table;

Committee announcements

Introduction of Guest Speaker
RTN. JUDD BALAYAN

1:20 PM Speech
FIONA SANDOVAL, MA, RPSY
CHILD PSYCHOLOGIST,
PLAYTHERAPIST

Moderator
PP DENNIS DECENA

THIS WEEK'S CELEBRANTS



November 21
TREAS. GERRY LAPERAL
Birthday



November 21
RTN. NORIY REYES-LAO
Birthday



November 22
DIR. TRISTAN CHOA
Birthday



November 22
PP BOBBY LIM
Birthday



November 28
FL Gigi Chua
Birthday



November 29
RTN. ROBBIE LEVISTE
Birthday



November 30
RTN. MIKE BAILON
Birthday



November 17
RTN. DINO DUMATOL & SPS. MITCH
Wedding Anniversary



November 26
PP JUNVEE VITAL & SPS. JULIENNE
Wedding Anniversary

GUEST SPEAKER

FIONA SANDOVAL, MA, RPSY
CHILD PSYCHOLOGIST, PLAYTHERAPIST

Fiona is a licensed psychologist with 25 years of experience in therapy, research, and strategic planning. Her last corporate post in DDB as Executive Planning Director was to do brand planning for some of the top 500 companies in the Philippines.

She went full-time therapy work in 2018 where she did pioneering work with a team of psychologists to revise the anti-bullying law and establish the first-ever Parenting Academy in the country.

With the growing reported cases of cyberbullying, domestic violence, depression, and suicide, she is currently busy conducting webinars, workshops, and one-on-one therapy for private schools and corporations. Her recent talks on Grandparenting in the Digital Age have cemented her status as one of the few psychologists who value the importance of grandparents in raising our Filipino youth.





PRESIDENT'S MESSAGE

'Rotary Community Corps'

The achievements of Rotary Clubs like Makati West are well documented and recognized. But our success would not be possible without other people and organizations who quietly work with us.

Among these silent workers are the Rotary Community Corps (RCC), an organization not made up of Rotarians but of simple folks who, like us, are just as committed to improving the quality of life in their communities.

They do this by partnering with their respective local Rotary clubs to help implement service projects. In so doing, they are able to tap into the Rotary's network and resources to help their communities, while at the same time expanding the Rotary's impact and reach.

There are now more than 11,000 RCCs in 105 countries. Imagine their impact worldwide. And we Filipinos should be proud because it is the late Mateo "MAT" Caparas, the



first and only Filipino to become Rotary International president, who introduced the RCC program in 1985.

In the Rotary Club of Makati West alone, we have seven RCCs: Barangay San Isidro, Gawad Kalinga – Makati West Village, Mother Club of Barangay Tejeros, Mother Club of Barangay Kasilawan, Mother Club of Makati West, Mother Club of Barangay Pio del Pilar, and Samahan ng mga Kababaihan sa Barangay Pinagkaisahan.

Their activities with our club include: participating in our hand wash facility project; representing us in the various RCC–District 3830 activities; helping the club identify beneficiaries for cataract surgery, artificial limbs, and patients with heart problems in their communities; and assisting in our mass wedding project.

They also do projects with us in partnership with Gawad Kalinga such as the Rapid Savings–Covid Initiative Project, and the Kabisigleta Project.

In our much-anticipated Rotary



The handwashing station is one of our club's projects where RCCs help

Rotary Community Corps THE ROTARY VILLAGE CORPS FOUNDATION, INC. and the TEN PHILIPPINE ROTARY DISTRICTS present

IMAGINE ROTARY **RCC SHOWCASE 2022**

Taguig City University
General Santos Avenue
Lower Bicutan, Taguig City
Nov. 26, 2022 (Sat) 8:00AM-2:30PM

JENNIFER JONES
R.I. President, RY 2022-2023

Attendance with Lunch: P1,200 per person P10,000 for a table of 10 persons <small>Pictorial with RI President Jennifer Jones per individual table after the program</small>	Booth Reservation: P3,000 per unit <small>Unit includes lights, 1pc table, 2pc chairs, shell-schemed panel system and convenience outlet</small>
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SCAN QR CODE TO RESERVE BOOTH

International President Jones's visit to the Philippines next week, also known as the Imagine Impact Tour Philippines, RCCs in the country will take the spotlight in one of the tour's main events dubbed the RCC Showcase to be held in Taguig City University.

The RCC Showcase is presented by the Rotary Village Corps Foundation and the 10 Rotary Districts in Zone 10A (Philippines). Take time to visit the RCC Showcase on November 26 and get to know these modern-day heroes.

Rotary Anns

And speaking of people who work with us in making the Rotary Club of Makati West successful, let's not forget to thank the Rotary Anns headed by FL Gigi Chua. They are not only our partners in life but our partners in Rotary as well.

They have helped in our scholarship program where they selected and even expanded the number of its beneficiaries.



They did an outreach activity too where their motherly instincts helped the kids of Kanlungan sa Er-ma feel loved while enjoying the trick-or-treat party the Rotary Anns prepared for them.

This Nov. 23, the Rotary Anns will also have a Christmas outreach party with the pediatric patients of Dr. Abi Tud of the Philippine Orthopedic Center. Please message Kai if u also want to help in this activity.

They also support our weekly meetings and come full force especially during Ladies' Day. They also hold get-togethers as their version of our fellowships.

They have done quite a lot in the first five months of my term, and I can't wait to see what more they will do for the rest of this Rotary year.

Thank you, ladies, for being in this Rotary journey with us!

RI Pres. Jennifer Jones's Visit

Time flies so fast! We are down to one week till the arrival to the Philippines of the world's highest ranking Rotary official, Rotary International President Jennifer Jones.

Men of Zest, let us show our support by joining the DEI Townhall on the 24th and the RCC Showcase on the 26th. See posters for details on how to register. We have been sharing these here in



Rotary Anns' Christmas outreach party at the Philippine Orthopedic Center

our newsletter.

The Gift of Life team is also doing our own preparations for Pres. Jones's visit on the 25th in our GOL service project at the De Los Santos Medical Center. We're all set for that.

Then of course, there's our 53rd Charter Anniversary gala dinner happening on the 26th.

What a hectic week the last week of November will be. But no worries. We can do this!

Please pray for the success of all our programs and events.

Maraming Salamat po!

Gil G. Chua
President, RY 2022-2023
Rotary Club of Makati West



FORETHOUGHT

by: Craig Lonnee

MARVEL

It was late 2010 - I found myself wandering around the bookshop adjacent to the Cathay Pacific lounge at Singapore airport. I was looking for an actual book to read on the flight home to Hong Kong, which is when I first discovered **Blue Ocean Strategy**.

I've been an active advocate ever since.

The authors - Chan Kim and Renee Mauborgne - had me from the opening pages.

I've been using their strategic framework over and over with the likes of the FIBA 2023 Basketball World Cup consortium (who subsequently, as you now know, won the hosting rights), and Maynilad Water.

Over many years, I've also taught Blue Ocean Strategy to hardened executives and curious under graduates.

<https://www.blueoceanstrategy.com/red-ocean-vs-blue-ocean-strategy/>

The case that gets the audience every time, young or seasoned, is **The Marvel Way: Restoring a Blue Ocean** which explains one of the greatest turnarounds in modern business history.



Founded in 1939, Marvel Comics initially struggled in a red ocean producing primarily me-to knock-off comic books. In the early 1960's Marvel took a 'Blue Ocean' turn by focusing on non-customer college students.

Marvel invented characters that were people first and superheroes second: Spider-Man, The Hulk, Iron Man, the X-Men. The business thrived. By the 1980's value extractors took over Marvel, badly misaligning value, profit, and people.

In late 1996 Marvel filed for bankruptcy, a victim of 'Red Ocean' management practices.

New management purchased the business out of bankruptcy in 1998 but faced a daunting task: Marvel owed \$30 million in annual interest payments on a \$250 million loan, cash was so tight that they almost missed payroll, and movie rights for many of their best characters were licensed to others.

First managers stabilized the business then Marvel created a new type of Blue Ocean that went on to produce the most profitable movie franchise in history. Just over a decade after exiting bankruptcy a debt-free Marvel sold itself to Disney for \$4.2 billion.

In a world of myopic thinking and acting, long term strategy always trumps a loosely strung together series of tactics (which sadly passes as strategy these days).

For interest, here's a summary of Red Ocean versus Blue Ocean Strategy.

RED OCEAN STRATEGY	BLUE OCEAN STRATEGY
Compete in existing market space	Create uncontested market space
Beat the competition	Make the competition irrelevant
Exploit existing demand	Create and capture new demand
Make the value-cost trade-off	Break the value-cost trade-off
Align the whole system of a firm's activities with its strategic choice of differentiation or low cost	Align the whole system of a firm's activities in pursuit of differentiation and low cost

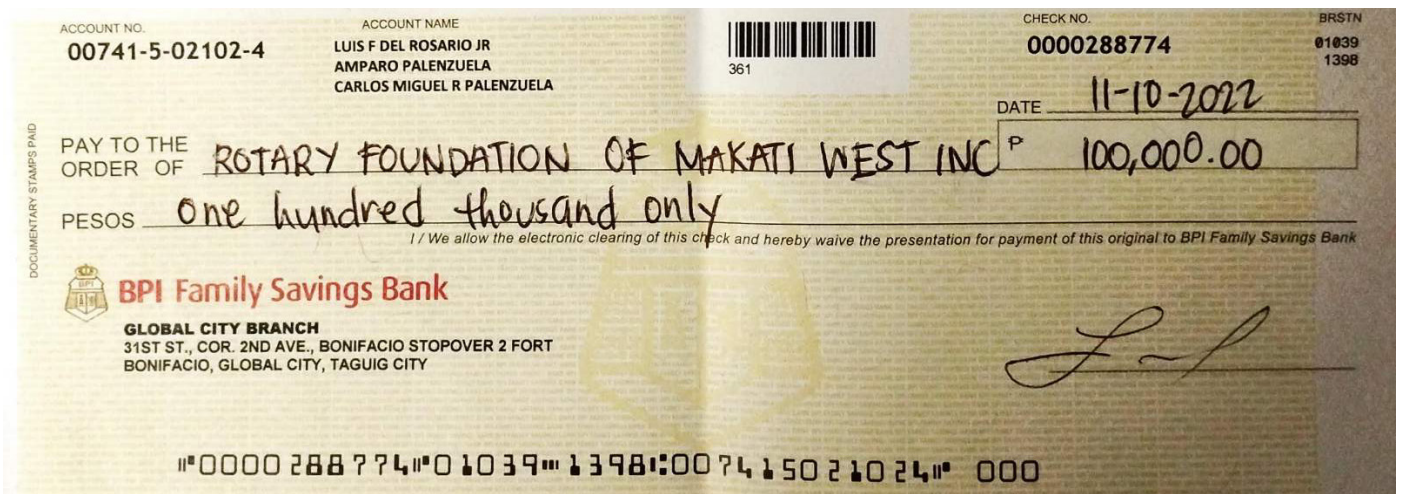
ABOUT CRAIG LONNEE

Lonnee is the Chief Development Officer at DDB Group Philippines, where he provides strategic and operational counsel to clients and DDB's senior leadership. He also leads The Bernbach School, DDB Group Philippines' exclusive learning hub.

He had worked for worldwide marketing communications network DDB for over two decades, gaining vast and varied experience across Asia and the Pacific. Over this time, he held local, regional, and global responsibilities, including co-chief operating officer of regional operations of DDB Asia and chief development officer across 23 offices in 14 countries.



PP Lou del Rosario commemorates the Gift of Life’s 18th anniversary in RCMW by donating Php100,000 to the program on November 10, 2022. PP Lou introduced GOL in the Philippines through RCMW in 2004. It is now one of the Club’s signature projects.





THE WEEK IN REVIEW

November 17, 2022



PP Lito Jimenez as Moderator



FL Gigi Chua as Invocator



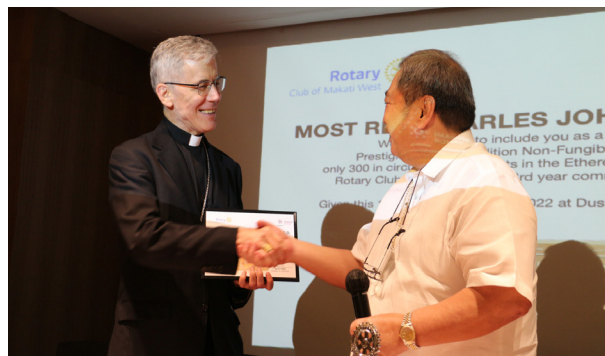
President Gil G. Chua during his President's Time



Rtn. Tom Arasi Introduces the Guest Speaker



H.E. Charles John Brown during his talk



H.E. Charles John Brown receives a Gift of Life certificate from the club

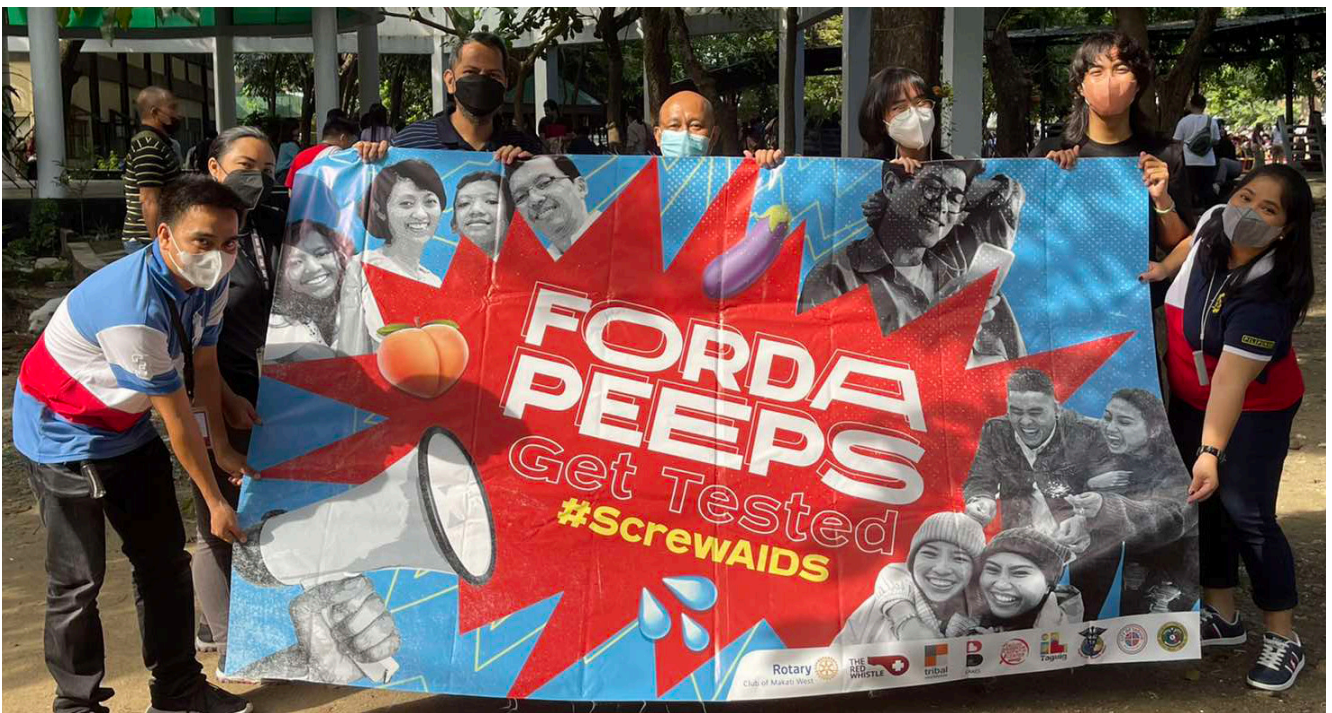








GG#1868973 HIV (P.A.C.T.) Prevention, Awareness, Care & Treatment on November 10 & 11, 2022 at Technological University of the Philippines and Taguig City University with Tribal / DDB Group Philippines & The Red Whistle





GG#1868973 HIV (P.A.C.T.) Prevention, Awareness, Care & Treatment on November 10 & 11, 2022 at Technological University of the Philippines and Taguig City University with Tribal / DDB Group Philippines & The Red Whistle





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District 3830 The Rotary Foundation Recognition Night on November 12, 2022 at Grand Mayuree Ballroom, Dusit Thani Manila





District 3830 The Rotary Foundation Recognition Night on November 12, 2022 at Grand Mayuree Ballroom, Dusit Thani Manila





The Rotary Club of Makati West

President Gil Chua, the Board of Directors,
and the Club Advisers led by PRID Guiller Tumangan

are requesting the honor of your presence at the Club's

53rd Anniversary Celebration

with Guest of Honor

**Rotary International President
Jennifer Jones**

Saturday / November 26th / 5:00 pm
Grand Sunset Pavillon, Sofitel Manila

Dress Code

Black Tie & Long Gown

RSVP by November 15th

Kai Yarra

Email:kai.rcmw2@gmail.com

Viber:+63 917 543 1709

Jameson Manlangit

Email:jamesonrcmw@gmail.com

Viber:+63 917 543 1704

Important: Must present antigen test at registration



**IMAGINE
IMPACT TOUR**
PHILIPPINES





Rotary

Club of Petaling Jaya



IMAGINE ROTARY

[/ROTARYCLUBPJ](#)

www.ROTARYPJ.com

[No. 121, Block A, Kelana Centre Point, SS7/19, 47301 Petaling Jaya, Selangor, Malaysia](#)

Royal Patron

DYMM Sultan of Selangor
DYMM Sultan Sharafuddin Idris Shah Alhaj
Ibni Almarhum
Sultan Salahuddin Abdul Aziz Shah Alhaj

Board of Directors (2022/2023)

President

Nicholas Chan Yee Soon
HP: 013 - 941 9894
president@rotarypj.com

President Elect

Rajiv Mathews George
HP: 012 - 215 0792
pres-elect@rotarypj.com

Imm. Past President

IPP Melisa Francis
HP: 012 - 331 9620
ipp@rotarypj.com

Vice President

Major Francis Ng
HP: 012 - 405 2430
vp@rotarypj.com

Hon. Secretary

Datin Sivaneswari Pillay
HP: 016 - 220 5410
secretary@rotarypj.com

Hon. Treasurer

Fan Ka Chun
HP: 012 - 386 0738
treasurer@rotarypj.com

Club Administration

Club Trainer
PP Victor Lee Lap Kong
HP: 012 - 403 5397
clubadmin@rotarypj.com

Community Service

PP Goh Seng Chuan
HP: 012 - 267 9727
service@rotarypj.com

The Rotary Foundation

PAG Rianne Chin
HP: 012 - 303 8126
rotaryfoundation@rotarypj.com

Youth Services

Anusha Mariappan
HP: 019 - 413 2270
youth@rotarypj.com

Public Image

Rajiv Mathews George
HP: 012 - 215 0792
publicity@rotarypj.com

Membership

PP Siti Haslindah Bt Sheikh Ismail
HP: 018 - 280 6007
membership@rotarypj.com

Sergeant-At-Arms

PP Yung Seng Fook
HP: 012 - 212 6239
saa@rotarypj.com

1st September 2022

PRESIDENT GIL G. CHUA ROTARY CLUB OF MAKATI WEST

Unit 1903 Cityland Herrera Tower,
V.A. Rufino cor. Valero St., Salcedo Village,
Makati City, 1227

Dear President Gil Chua,

INVITATION TO ROTARY CLUB OF PETALING JAYA'S 62ND ANNIVERSARY CELEBRATION DINNER – 14TH JANUARY 2023

On behalf of the Board and Members of your sister club, the Rotary Club of Petaling Jaya, we are truly proud and honoured to invite the Board and Members of the Rotary Club of Makati West to our 62nd Anniversary Celebration Dinner, which will be held on the 14th of January 2023.

After 2 years of the Covid-19 pandemic and our various national lockdowns, we are truly happy to finally be able to welcome our sister clubs back to celebrate our 62nd Anniversary in style. We have indeed missed your presence and look forward to hosting all of you next year.

The tentative itinerary are as follows:

12th January 2023:

Arrival in Kuala Lumpur & Transfer to Hotel
Welcome Dinner by RCPJ

13th January 2023:

Closed Golf Tournament between RCPJ & Sister Clubs
Concurrent: Spouse Program, organized by First Lady, Sumana Lum
Dinner Hosted by President Nicholas Chan

14th January 2023:

RCPJ Project Visits (National Kidney Foundation, Supermum Project)
Cultural Visit (Karyaneka)
62nd Anniversary Dinner

25th January 2023:

Departure from Kuala Lumpur



Rotary

Club of Petaling Jaya



IMAGINE ROTARY

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www.ROTARYPJ.com
No. 121, Block A, Kelana Centre Point,
SS7/19, 47301 Petaling Jaya, Selangor.
Malaysia

Royal Patron

DYMM Sultan of Selangor
DYMM Sultan Sharafuddin Idris Shah Alhaj
Ibni Almarhum
Sultan Salahuddin Abdul Aziz Shah Alhaj

Board of Directors (2022/2023)

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president@rotarypj.com

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membership@rotarypj.com

Sergeant-At-Arms
PP Yung Seng Fook
HP: 012 - 212 6239
saa@rotarypj.com

The Organizing Committee has humbly requested that during your arrangement for flights, please ensure that your party arrives together to ease our pickup and please channel all hotel arrangements through us.

If you have any enquiries, you may contact me personally on this matter and I will pass your details along to the Committee Chair, alternatively you can also contact our TRF/International Service Director, PP Rianne Chin.

We look forward to hearing from you very soon.

Yours in Service,

Nicholas Chan Yee Soon
President, Rotary Club of Petaling Jaya
Rotary Year 2022/2023

Cc.
Datin Sivaneswari Pillay, Honorary Secretary
PP Rianne Chin, TRF/International Service Director

NOVEMBER IS



ROTARY FOUNDATION MONTH

"You must work - we must all work to make the world worthy of its children."

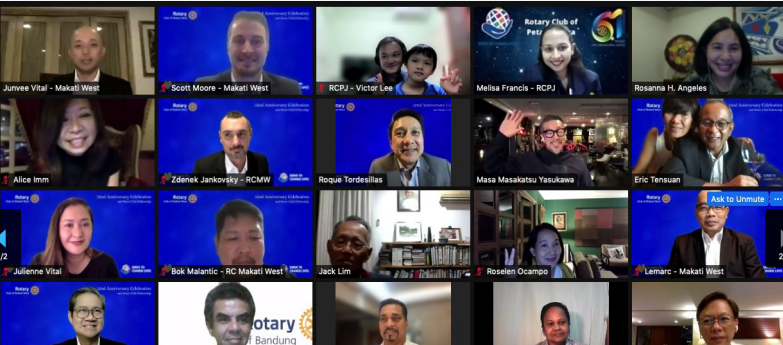
Pablo Casals



www.rotary.org



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53rd INDUCTION & HANDOVER

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WEST SIDE STORY

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Project Photos

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Rotary

THE FOUR WAY TEST OF THE THINGS WE THINK, SAY AND DO

ROTARY INTERNATIONAL

- I. Is it the **Truth**?
- II. Is it **FAIR** to all concerned?
- III. Will it build **GOOD WILL** and **BETTER FRIENDSHIPS**?
- IV. Will it be **BENEFICIAL** to all concerned?

ROTARY CLUB OF MAKATI WEST

- I. Is it **RECOGNITION**?
- II. Is it **RETENTION**?
- III. Is it **RECRUITMENT**?
- IV. Is it **FUN**?





RY 2022-2023

Officers, Directors & Club Advisers

President	Gil Chua
Vice President	Jaime Bautista
Secretary/ PE	Juan Antonio Carlos
Treasurer	Gerardo Laperal
Director	Tristan Choa
Director	Leonardo Cuaresma, Jr.
Director	Paul Daza
Director	Epifanio Delos Santos
Director	Elmer Francisco
Director	Scott Moore
Director	Charles Bernard Reyes
Sgt.-At-Arms	Javier Berenguer-Testa
Ex-Officio Dir.	Franco Del Rosario
Club Adviser	PRID Guiller Tumangan
Club Adviser	PP Carmelino P. Alvendia, Jr.
Club Adviser	PP Dennis Decena
Club Adviser	PP Noel Laman
Club Adviser	PP Teodoro Limcaoco
Club Adviser	PP Amando Jesulito Jimenez
Club Adviser	PP Larry Ocampo
Club Adviser	PP Roque Tordesillas
Club Adviser	PP Antonio Tambunting III
Club Adviser	PP Enrico Angeles
Club Adviser	PP Ramon Guerrero
Club Adviser	PP Edgardo Balois
Club Adviser	PP Aurelio Paulo R. Bartolome
Club Adviser	PP Victor L. Vital
Club Adviser	PP Ruy Moreno
Club Adviser	PP Dave Caldwell
Club Adviser	PP Luis Del Rosario, Jr.
Club Adviser	PP Enrico B. Tensuan
Club Adviser	PP Alasdair Thomson

Honorary Members

Hon. Secretary Albert del Rosario and
Mr. Rob Raylman

THE WEST SIDE STORY STAFF

Secretariat: Shekinah Yarra
Jameson Manlangit
DDB Team: Maricar Manuzon-Angeles
Hiedy Enriquez



Thank you for
your continuous service.
[Click here to see the list of payees.](#)

Remain part of our cause by
sending your dues to:

ROTARY FOUNDATION
OF MAKATI WEST, INC.

ACCOUNT NO: 001680053572
BRANCH: PHILAM TOWER VALERO
BANK NAME: BANCO DE ORO

If you have paid but don't see your name on
the list of payees, please send proof of
deposit to the Secretariat:

jamesonrcmw@gmail.com
kai.rcmw2@gmail.com

Stay up to date with club happenings via

<http://rcmakatiwest.ph>
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rcmakatiwest2020@gmail.com
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V.A. Rufino cor. Valero St., Salcedo
Village, Makati City, 1227