



*Increasing Our
Capacity to Serve*

Vol. 19, RY 2021-2022 | 2,330th Meeting (since 1969) | Nov. 4, 2021


WEST SIDE STORY

**“Turnover of Hand
Washing Station to GK
Pinagsama Village.”**




Today's Guest Speaker:

**COMMISSION ON AUDIT
ATTY. MICHAEL AGUINALDO**



 Learning Day
 Capacity to Serve
 Vol. 19, RY 2021-2022 | 2,350th Meeting (since 1902) | Nov. 4, 2021

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 www.fb.com/RCMA/D3830

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QUOTE FOR THE WEEK

2

“

“..Innovators like to play devil's advocate and constantly ask questions that challenge common wisdom. Asking to imagine a completely different alternative, they found can lead to truly original insights...”

- “The Innovator's DNA” by Clayton Christensen, et. al.



Next Week's Guest Speaker:

Catch Mr. Scott Anthony Managing Director, Innosight Consulting Asia Pacific
 Invite your family and friends. Don't miss it!



MONTHLY ACTIVITIES



Lunch Meeting

Featuring
Mr. Scott D. Anthony
Managing Director, Innosight
Consulting Asia Pacific

Date: Nov. 11, 2021/ Thursday
Venue: Zoom Conference
Time: 12nn to 2pm



Fellowship Meeting

Featuring
Mr. Paul Marney
Leader
Bleu Rascals

Date: Nov 18, 2021/ Thursday
Venue: Zoom Conference
Time: 6pm to 7:30pm



Lunch Meeting

Featuring
Mr. Federico R. Lopez
Chairman & CEO
First Philippines Holdings

Date: Nov. 25, 2021/ Thursday
Venue: Zoom Conference
Time: 12nn to 2pm



Lunch Meeting

Featuring
Mr. Jaime Flor Cruz
Former Bureau Chief
CNN Beijing

Date: Dec 2, 2021/ Thursday
Venue: Zoom Conference
Time: 12nn to 2pm



Lunch Meeting

Featuring
Sps. Ana de Ocampo
President & CEO
Wild Flour + Bakery

Date: Dec 9, 2021/ Thursday
Venue: Zoom Conference
Time: 12nn to 2pm



Rtn. Nono Ibazeta



Rtn. Robin Garcia

The Rumble Begins

Please attend our Fireside Chat on Nov 5th Friday at 5:30 pm as Nono dissects the field of the 2022 Presidential candidates and Robin gives us a primer on political surveys and interpretation.



Fireside Chat Topic: The Rumble Begins

Our Speaker: Rtn. Nono Ibazeta & Rtn. Robin Garcia

Date & Time: November 5, 2021 5:30pm

Join Zoom Meeting

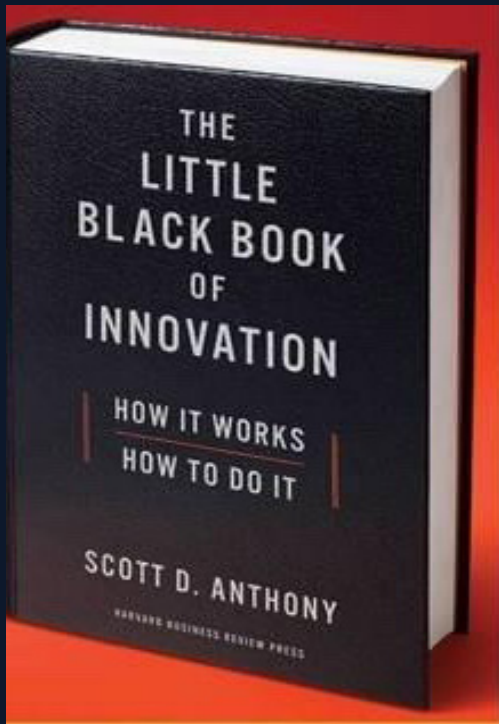
<https://us02web.zoom.us/j/81281995629?pwd=aXptSEI-3WHJiTtQrb3FTTFhEa24xQT09>

Meeting ID: 812 8199 5629

Passcode: RCMW



**WEST SIDE
STORY**



**Save The Date!
Our Guest Speaker on
November 11th 2021
Thursday Lunch Meeting**

MR. SCOTT ANTHONY

**“Invite your
Clients &
Company Officers!”**

Sign-up now

<https://forms.gle/tbwM-syiyGNcuwdx6>





WEST SIDE
STORY

Feel The Beat



NOVEMBER
22,
2021

A FUNDRAISER SHOWCASE FOR THE GIFT OF LIFE PROGRAM

WATCH OUT FOR...

ANNICA BARTOLOME, TESSA TORDESILLAS, FRANCO REYES,
ALBA BERENGER-TESTA, THE GIFT OF LIFE CHILDREN, DUKE
UNIVERSITY MEDICAL TEAM, AND PP LUIS DEL ROSARIO, JR.

gift of life
INTERNATIONAL
Healing Little Hearts Around the World

Rotary
Club of Makati West





Dear Men of Zest,

Through the initiative of the Guardian Angel Program (GAP) team headed by PP AP Bartolome, we will be celebrating our 52nd year anniversary on November 22nd with a Zoom fellowship with our sister clubs. During this occasion, we will share the good news that since recovering from their heart surgeries, our Gift of Life (GOL) beneficiaries are leading normal active lives.

By way of background, GAP was created to ensure GOL beneficiaries complete post-operative care requirements and follow-up checkups; as well as a mechanism for continuing monitoring of the child's health; including addressing post-surgery complications that may arise.

Examples of wonderful activities that GAP has undertaken is a book drive that was spearheaded by Spouse Rosanna Angeles. Books were distributed to the kids with some kept at the National Children's Hospital and De Los Santos Medical Center to be given to the kids after their operation to read during their recuperation. There are plans to spread GAP to other Rotary Clubs in the District. The next project is a Tablet Drive for the e-learning of our GOL kids.

In the past months, the GAP team embarked on a project, entitled, "Feel The Beat". This was spearheaded by Annica Bartolome and Tessa Tordesillas, daughters of PP AP and PP Roque; was organized along exciting and fun-filled two-hour weekly hip-hop and ballet Zoom lessons for twelve weeks.

Their main goal was not only to provide the Gift Of Life beneficiaries with exercise but to use dance as an outlet of expression as well as improve the well-being of the children at times of pandemic.

Our anniversary celebration program on November 22nd will be finalized shortly. This will also be an occasion to raise funds for our GOL and GAP programs. The talents of the GOL children will be showcased in a moving fundraiser concert featuring songs written and performed by Franco Reyes, son of Dr. Karl.

I would like to thank Spouse Michelle Bartolome and Spouse Maritoni Tordesillas that played key roles in this anniversary celebration; as well as Alba Berenger-Testa, daughter of Rtn. Javi, and spouse Lexi who will feature four talented GOL beneficiaries that she mentored to enhance their singing skills. Moreover, several Rotary spouses will display their dancing skills as the Tita Army to the tune of a BTS song.

Please support our anniversary celebration with your time and treasure. GAP Chair PP AP will be announcing shortly more details on the anniversary. Meanwhile, please contact him for any questions.

Thank you,
Franco



TODAY'S PROGRAM

12:15 PM Call to Order
LCP FRANCO DEL ROSARIO (RCMW)
LCP CORY NAVARRO (RCME)
LCP PRESCY YULO (RCMAT)
LCP PRECY MONTEALEGRE (RCMU)

12:20 PM Invocation
PE RITA DELLOSA (RCME)

Philippine National Anthem (video)
RTN. GIGI YONZON (RCMAT)

Club Hymn
RC Makati West Hymn
PRID GUILLER TUMANGAN
RC Makati Edsa (Video)
RC Makati Ayala Triangle (Video)
RC Makati Uptown (Video)

4 Way Test
LCP PRECY MONTEALEGRE

12:45PM Introduction of Visiting Rotarians and Guest;
PP MON GUERRERO

President's Time
LCP FRANCO DEL ROSARIO (RCMW)
LCP CORY NAVARRO (RCME)
LCP PRESCY YULO (RCMAT)
LCP PRECY MONTEALEGRE (RCMU)

1:00PM Introduction of Guest Speaker
RTN. PAUL DAZA (RCMW)

Speech
ATTY. MICHAEL AGUINALDO
Chairperson
Commission on Audit

Open Forum Moderator
RTN. BUTCH HIDALGO

THIS WEEK'S CELEBRANTS



November 3
SPS. SYLVIA IBAZETA
Birthday



November 4
SPS. ROMINA SARABIA
Birthday



November 5
RTN. CHRISTOPHER BESHOURI
Birthday



November 9
RTN. JP SARABIA
Birthday



November 9
SPS. ROSELEN OCAMPO
Birthday



November 2
RTN. RANY & SPS. CHRISTINE RONO
Wedding Anniversary

GUEST SPEAKER

MICHAEL AGUINALDO

CHAIRPERSON, COMMISSION ON AUDIT

was appointed as Chairperson of the Commission on Audit, the Philippine Supreme Audit Institution (SAI), on 24 March 2015. He is also currently the External Auditor of the International Labour Organization of the United Nations.

Chairperson Aguinaldo is a lawyer with extensive legal, governance and administration expertise acquired from 25 years of professional work as private law practitioner, government official and professor.

As head of the Philippine SAI, Chairperson Aguinaldo leads the Commission on a seven-year Strategic Plan that centers on six Strategic Goals that will help improve various facets of the organization in order to improve the quality and timeliness of audit; enhance the discharge of adjudication and investigatory functions; improve government accountability services; strengthen support to operations; improve general administration and support services; and enhance engagement and cooperation with stakeholders.

Prior to his appointment to the Commission, Chairperson Aguinaldo was the Deputy Executive Secretary for Legal Affairs of the Office of the President. He also headed the Investigation and Adjudication Office (formerly the Presidential Anti-Graft Commission) and oversaw the implementation of integrity initiatives consistent with the United Nations Convention Against Corruption (UNCAC).

Chairperson Aguinaldo was a partner and member of the Executive Committee of the Romulo Mabanta Buenaventura Sayoc & de los Angeles law firm. Having been with the law firm for 17 years, Chairperson Aguinaldo acquired extensive expertise handling special projects, particularly in infrastructure, telecommunications and energy sectors. He also worked at the De Borja Medialdea Ata Bello Guevara and Serapio law office and is a faculty member of the Ateneo de Manila University School of Law.

Chairperson Aguinaldo obtained his juris doctor degree from the Ateneo de Manila University in 1992. He also holds a Masters Degree with special concentration in International Economic Law from the University of Michigan in Ann Arbor, Michigan in 1997. He placed 7th in the 1992 Philippine Bar Examinations.





PRESIDENT'S MESSAGE

Innovator's DNA

“...to improve networking skills, contact the five most creative people you know and ask them to share what they do to stimulate creative thinking...”

The talk to our club of innovation author Scott Anthony is upon us. This led me to reflect on innovation and why many businesses are not moving fast enough; desiring instead to see a case study, surrounding their category, first. Hence, we see leaders embrace the status quo, and the relative safety of short-termism.

Which gets me to “The Innovator's DNA by Clayton Christensen, et. al. Their research indicated the ability to think creatively comes through understanding a given skill, practicing it, experimenting, and gaining confidence in one's capacity to create.

The book also argues that some well-managed legacy companies ultimately fail as they are managed according to conventional principles; unable to exploit disruptive technologies.

Imagine that you have an identical twin, endowed with the same brains and natural talents that you have. You're both given one week to come up with a creative new business-venture idea.

During that week, you come up with ideas alone in your room. In contrast, your twin (1) talks with 10 people—an engineer, a musician, a stay-at-home dad, and a designer (2) visits three innovative start-ups to observe what they do (3) samples five “new to the market” products, (4) shows a prototype he's built to five people (5) asks the questions “What if I tried this?” and “Why do you do that?” at least 10 times each day during these encounters. Who do you bet will come up with the more innovative idea?

“Associating is the ability to successfully connect seemingly unrelated questions, problems, or ideas from different fields.”



The authors identified five “discovery skills” that distinguish creative executives.

Discovery Skill 1: Associating

Associating is the ability to successfully connect seemingly unrelated questions, problems, or ideas from different fields. Actually, the more diverse our experience and knowledge, the more connections the brain can make.

Discovery Skill 2: Questioning

Great questions actively impose constraints on thinking and helps see a problem or opportunity from a different angle; serving as a catalyst for out-of-the-box insights. Innovators regularly jot down new questions that challenge the status quo.

In pandemic times, I suggest seeking out contrarians that proffer opposing views; as they have unusual foresight, see hidden opportunities and sometimes called crazy or brilliant.

Actually, the best questioners I know, are our young kids. They ask questions out of genuine curiosity, to learn, to make sense of the world they are growing into.

“Great questions actively impose constraints on thinking and helps see a problem or opportunity from a different angle; serving as a catalyst for out-of-the-box insights.”

Discovery Skill 3: Observing

Innovators carefully, intentionally, and consistently scrutinize small behavioral details —in order to gain insights about new ways of doing things.

To design a new kids’ toothbrush for Oral-B, a team went out to watch kids brush their teeth. Kids’ toothbrushes were smaller versions of adult toothbrushes. Lacking the dexterity of adults, kids were challenged to hold and maneuver them. This led to an innovative design: big, fat, toothbrushes and easier for kids to use. The result? Oral-B had the bestselling kids’ toothbrushes in the world for the next eighteen months.

Discovery Skill 4: Experimenting

Bezos sees experimentation as so critical to innovation that he has institutionalized it at Amazon, saying, “I encourage our employees to go down blind alleys and experiment.”

PE Gil Chua leads a creative business solutions conglomerate which has an enduring vision, its OS, called The Four Freedoms. One is The Freedom

to Fail. Since there are no assurances that any creative forays will succeed, explorers are granted the freedom to fail in order to sustain their desire to venture forth again.

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Discovery Skill 5: Networking

Testing ideas through a network of diverse individuals gives innovators a radically different perspective. The best boards are comprised of executives with diverse backgrounds and who have lived and worked in different cultures.

Innovative entrepreneurs meet people from other walks of life and regularly attend idea conferences that draw together artists, entrepreneurs, academics, adventurers, scientists, and thinkers around the world.

Get a Coach

Innovation requires forming new habits regarding the five discovery skills. You can increase the probability the new skills become new habits by getting a coach you trust to give you honest feedback to improve your creativity skills.

Call for Action

Helping one young person strengthen their innovation skills can make all the difference in building a new generation of disruptive innovators. If we collectively do this task well, many young people will grow up acting different, thinking different, and, in the end, making a difference.

Let me end with questions that we might ask ourselves. How do these ideas question the conventional wisdom of your organization? Are there opportunities here for entirely new service endeavors within our club?

Join me in getting into conversation with our guest speaker next Thursday, the famous author of several books on Innovation, Scott Anthony. Men of Zest let’s execute on our theme, “Increase Our Capacity to Serve” and always remember our winning 3R’s: Recognize, Retain and Recruit!

FRANCO DEL ROSARIO
President, RY 2021-2022
Rotary Club of Makati West



Full Name: Lauro S. Leviste II

We call you as: Robbie

Relationship & Family: In a relationship with Nikki and 3 wonderful kids

Education & Training: La Salle Green Hills & University of Pennsylvania

Day Job: Property Development



Work Fulfillment: Continuing my dad's legacy

Work Challenges: Continuing my dad's legacy

Rotary goals: Extending new lease in life to the deserving

Rotary achievements: Helping out with our Artificial Limbs project

Special talents/ interesting facts: Foodie and Traveling



Hang-out place: Home

Poison/ Drink of choice: Beer Below Zero

Weekend activities: Getting much needed Vitamin D with my Vespa

Post-covid get-away plans: Greek Islands adventure

G.O.A.T: Greek Islands adventure

Unforgettable moment: Paragliding

Dream car: Mr.Slim

Favorite Movie: The Godfather



**WEST SIDE
STORY**

Modesty Aside Hall of Fame RY 2020 - 2021



Rtn. Aris Malantic
Vol. 39 April 22, 2021



Treas. Tristan Choa
Vol. 40 April 29, 2021



Rtn. Andy Aguila
Vol. 41 May 6, 2021



Rtn. Patrick Dionisio
Vol.42 May 12, 2021



Rtn. Gerry Limcaoco
Vol.43 May 20, 2021



Rtn. Chito Santiago
Vol.44 May 27, 2021

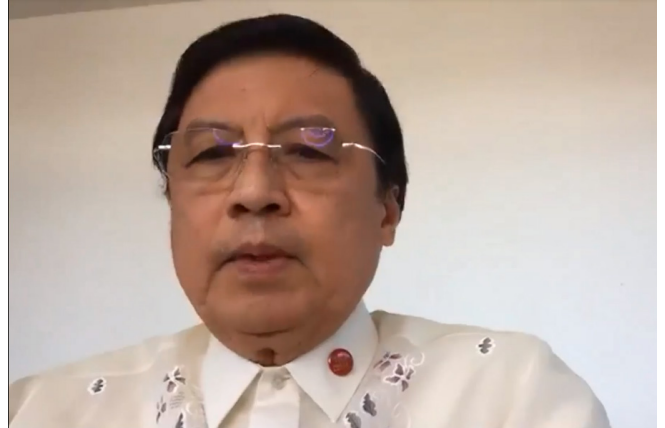


THE WEEK IN REVIEW

OCTOBER 28, 2021



Rtn. Alex Floro acts as Moderator



Rtn. Cocoy Tacandong acts as Invocator



President Franco del Rosario during his President's Time



PP AP Bartolome Introduces the Guest Speaker



Dr. Gap Legaspi giving his talk



Dr. Gap Legaspi receives a Gift of Life certificate from the club



SOBER OCTOBER



PP Junvee Vital Slam dunks with
a Php 15,000.00 Contribution



Rtn. Scott Moore
₱8000



Dir. Gerry Laperal
₱8000



Rtn. Lemarc Limosnero
₱8000

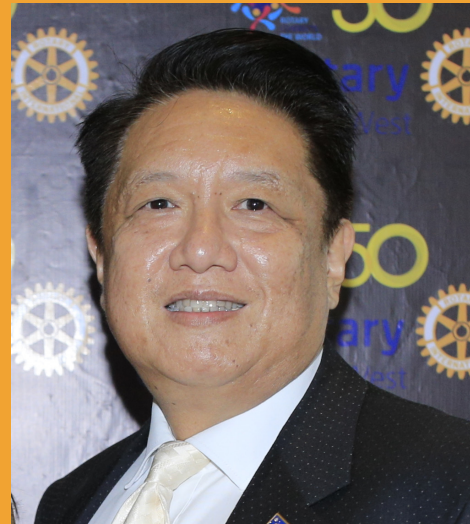


All our Sober October Participants
“Lose weight (SIC),
Feel better and sharper (LOL)
Together Saved a life!” (YES!)

Pres. Franco del Rosario
₱4000



PP Eric Angeles
₱4000



PP Mon Guerrero
₱4000



Rtn. Lito Mercado
₱4000



Rtn. Terry Farris
₱4000



Home Cluster 7 Raised Php55,000.00+ for Gift of Life



Dir. Jun Cuaresma



PP Dennis Decena



PP Ruy Moreno



Treas. Tristan Choa



Chair. Rany Rono



Rtn. Bern Reyes



Home Cluster 7 Raised Php55,000.00+ for Gift of Life



Rtn. Chris tope Narciso



PRID Guiller Tumangan



Rtn. Jon Rocha



Rtn. Christophe Lejuene



Rtn. JP Sarabia



Rtn. Alex Floro



Dir. Edsa Delosa Santos



Dear Brothers,

A few weeks ago, I made a plea to all club members to support the GoL with each of the 8 home clusters funding the heart surgery of one child costing P55,000. I am happy for the response of Cluster 4 led by IPP Al as the first cluster to raise P55,000. This was followed shortly by Cluster 7 led by Jun Cuaresma. Cluster 8 led by Kuya Gil is very close to completing P55,000,

There are many children whose parents do not have the funds to pay the cost of getting the lifesaving medical treatment they need. I think we all know the tragic answer to this.

While we cannot save everyone but at least we can make a huge difference in the lives of the children and their parents who come to us for help through GoL.

I am appealing to the other clusters to help save the lives of more children to pitch in with a P4,000 contribution and spare their parents the agony of losing a child. This coming Christmas, I cannot think of a better way to celebrate the coming of our Jesus Christ by giving a child the gift of life.

Thank you for blessing these indigent children!

GOL Chair. Gerry Limcaoco





Number 4 in RCMW's supplemental 4-Way Test: Is it Fun?

In the spirit of fun, there was a Fining Session by SAA Dax Carlos, with his lucky fellow Rotarians. First is Rtn. Lemarc Limosnero fined with Php 1,000 for a special surprise. Second, Dir. Elmer Francisco was fined Php 500.00 & President Franco del Rosario was not spared with a fine of Php 500.00



Look at the facial expressions of these good sport rotarians: Bok Malantic, PP Fern Pena and Director Jun Cuaresma having fun being fined PhP 500 each by Rotarian Cong. Paul Daza!



Executive profile: Life lessons from TG Limcaoco

MANILA, Philippines — Jose Teodoro K. Limcaoco or TG, as he prefers to be called, is well-known in the banking industry having had various experience with J.P Morgan and Co. and British banking giant Barclays, Bank of the Philippine Islands and the Ayala Group of Companies.

He assumed the top post as chief executive officer of BPI just this April, replacing Cesar “Bong” Consing who has retired.

Life skills

TG did not start out with a clear-cut plan for his education and his eventual career in banking and even in BPI.

This was true from the start of his educational path. However, he credits his father for instilling in him the desire to learn and the value of a good education.

His early schooling was from Ateneo, and his initial choice for higher education was at the University of the Philippines Diliman, which TG loved and which he believes continues to provide good education up to today.

But TG’s father wanted him to have the choice of getting the best education and encouraged him to apply with foreign universities of his choice.

TG acknowledges, “the best gift any parent can give their kids is education...that’s something that lasts forever...,” but, he adds, “give them the most challenging (education)... and you have to encourage your kids.”

Just like his father, TG has also given the best education he can to his own children, who are all in the US, with one already a doctor and doing her resident training, another involved in marketing, and the third, an engineer, about to relocate to Canada.

For the kids, TG’s advice is “ go for the hardest thing you can think of...don’t go for the easy route because challenges not only teach you, but they also strengthen you....emotionally and intellectually...”

The next question he is then often asked is “what should they take up?” To which, he replies, “take up not a career, but an interest... what you should take up in college is what truly interests you...”

He has observed that some kids “take a course because they feel... this is my job...what happens

there is that they don’t really learn life skills, they learn a career...”

Life skills, TG points out, are more important now with the number of opportunities available to the younger generation and the change in job descriptions is no longer the same as a couple of years ago.

TG, himself, initially took up business administration for one year in UP before he realized “it wasn’t really my cup of tea.” He then switched to mathematical sciences, which was what he truly was interested in. It was also at about the same time he was accepted by Stanford University.

His move to study in the US, TG admits “threw me out of my comfort zone” as he had to live alone, had no friends and was a “no one... di ka kilala...and you feel so alone.”

He persevered, he learned, made new friends, and survived!

It was through that process he learned life skills, which he believes are much more important to learn at that point in time than professional skills.

TG points out that professional skills are learned on the job. In fact, when hiring people, he does not necessarily look for the degree, but rather on their experience and the ability of the person to communicate, what he has done, if the person is analytical. “That is more important,” he says.

The value of a network of friends

Next to a good education and learning important life skills, TG’s second advice is “Never belittle the importance of a network and friends. They will be there to help you, ... to make introductions for you...”

He qualifies though that a network does not necessarily push you up in your career... “But if you have a good network, people know you, and your achievements get spread around faster, ...they don’t necessarily open doors for you, but there is a good group of people who say good things about you.”

TG graduated from Ivy League Stanford University with a BS Mathematical Sciences (Honors Program) degree, and also obtained an MBA in Finance and Investment Management from the Wharton School of the University of Pennsylvania.



October 29th 2021, Philippine Star

Banking career

However, TG did not immediately embark on a banking career after he graduated. Instead, his first job after he graduated in 1984 was as a software programmer/analyst for semiconductor firm VLSI Technology Inc., where he stayed for two years up to 1986.

His path to finance and banking started in 1988 when he was hired by J.P Morgan and Co. to work in New York. However, after a short one year, TG realized that he did not actually picture himself living in the US and wanted a career, but could not see himself reaching the CEO level in a non-Filipino company.

Thus, he decided to leave and return to the Philippines to stake his career here early.

BPI

When he returned to the Philippines in 1989, TG was jobless. Fortunately, a senior official in J.P. Morgan had advised him that with his decision to return, there was only one company to join...and that was BPI.

He was interviewed by BPI and another bank, but after his interview and talk with then BPI president Xavier Loinaz, the choice was clearly the Ayala-led institution.

He was a senior manager and part of the Corporate Finance group of BPI from 1989 to 1992.

But after just three years, another opportunity beckoned, with his previous employer, J.P Morgan -- offering him another challenge as vice president based in Singapore, where he ended up staying only up to 1995.

According to TG, his deal with J.P. Morgan was to build a business with the Philippines. When J.P. Morgan decided not to proceed with that plan, TG decided to go back to the Philippines where he really wanted to build a career.

Luckily for TG, Loinaz decided to take him back even though it was a policy of Loinaz not to take back someone who has left the bank. He made an exception for TG on the basis that since TG had gone back to J.P. Morgan and it was "cosa nostra" or family, it was okay to return.

Looking back though, TG believes that Loinaz would not have taken him back if he had gone to a direct local competitor.

TG, himself, admits that he would not rehire a top senior officer, especially one that he has nurtured, if they go to a direct competitor. However, for junior officers, TG is more understanding as they need to learn or what he terms "fluff their wings."

Thus, from January 1995 to January 1997, TG was back in the BPI fold as president of BPI Capital Corp. But once again, another challenge presented itself and he had to bid Loinaz another goodbye to become, at 35, the youngest Filipino country head of Barclays Bank from April to November 1997.

His stint with Barclays turned out to be quite brief as the Asian financial market fell into a crisis that forced Barclays to close all of its Asian operations.

As such, TG admits that he was not exactly loyal to BPI, but true to his belief, he refused to take the easy route and chose to always rise to the challenge.

But as the saying goes, a good man never stays down, and true enough, this time around, it was not Loinaz who asked him to rejoin the fold, but rather, Jaime Augusto Zobel de Ayala and Manny Bengzon who reached out to TG to return to the Ayala Group, no longer with BPI, but with Ayala Corp. as managing director from 1998 to 2006.

TG has held various positions in Ayala affiliates – as president of MyAyala.com from 2001 to 2006; CFO/director of Azalea Technology investments also from 2001 to 2006.

He returned to BPI Capital Corp. in 2007 as president up to 2010. From 2010 to 2015 he served as president and director of BPI Family Savings Bank.

And from 2015 to 2021 he was the chief financial officer of Ayala Corp., during which period he won the ING-FINEX CFO of the Year Award in 2017.





Keeping focused

With his interest in mathematical sciences, TG is very analytical and focused in dealing with problems. Two things help him do this...running and sitting down in front of his computer, using either Word or Excel to list pros and cons of something. In fact, he says, he has gotten so good at using Excel that he has even installed it on his cell phone.

He runs about four to five times a week and can cover from five up to 10 kilometers, depending on how much time he has.

He is also a member of the BPI Runners Club and has participated in a couple of marathons. Running, TG explains, allows him to focus as he "enters into a zone" without distractions.

Legacy of a clean name

As he has gotten more influential, TG realizes the need to help and share more in whatever way he can. Pointing out that "it takes so little to do so" and could involve something as small as making an introduction or a phone call.

He agrees that extending a helping hand has proven time and again that "it comes back a thousand-fold."

But his ultimate advice, which his father has inculcated in him is "keep your name super clean. It is the only asset you can pass on to your children."

Just in case you were wondering what TG stands for, his nanny was actually responsible for giving him his nickname, which was supposed to be the initials for Teodoro Jose or TJ, but which she pronounced as TG and which eventually stuck.

EXECUTIVE PROFILE:

Life lessons from TG

By MARIANNE GO

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He persevered, he learned, made new friends, and survived!

It was through that process he learned life skills, which he believes are much more important to learn at that point in time than professional skills.

"That is more important," he says.

The value of a network
Next to a good education and learning important life skills, TG's second advice is "Never belittle the importance of a network and friends. They will be there to help you... to make introductions for you..."

He qualifies that that a network does not necessarily push you up in your career... "But if you have a good network, people know you, and your achievements get spread around faster... they don't necessarily open doors for you, but there is a good group of people who say good things about you."

TG graduated from Ivy League Stanford University with a BS Mathematical Sciences (Honors Program) degree, and also obtained an MBA in Finance and Investment Management from the Wharton School of the University of Pennsylvania.

Banking career
However, TG did not immediately embark on a banking career after he graduated. Instead, his first job after he graduated in 1984 was as a software programmer/analyst for semiconductor firm VLSI Technology Inc., where he stayed for two years up to 1986.

His path to finance and banking started in 1988 when he was hired by J.P. Morgan and Co. to work in New York. However, after a short one year, TG realized that he did not actually picture himself living in the US and wanted a career, but could not see himself reaching the CEO level in a non-Filipino company.

Thus, he decided to leave and return to the Philippines and stake his career here early.

BPI
When he returned to the Philippines in 1989, TG was jobless. Fortunately, a senior official in J.P. Morgan had advised him that with his decision to return, there was only one company to join...and that was BPI.

He was interviewed by BPI and another bank, but after his interview and talk with then BPI president Xavier Loainaz, the choice was clearly the Ayala-led institution.

He was a senior manager and part of the Corporate Finance group of BPI from 1989 to 1992.

But after just three years, another opportunity beckoned, with his previous employer, J.P. Morgan - offering him another challenge as vice president based in Singapore, where he ended up staying only up to 1995.

According to TG, his deal with J.P. Morgan was to build a business with the Philippines. When J.P. Morgan decided not to proceed with that plan, TG decided to go back to the

Philippines where he really wanted to build a career.

Luckily for TG, Loainaz decided to take him back even though it was a policy of Loainaz not to take back someone who has left the bank. He made an exception for TG on the basis that since TG had gone back to J.P. Morgan and it was "cosa nostra" or family, it was okay to return.

Looking back though, TG believes that Loainaz would not have taken him back if he had gone to a direct local competitor.

TG, himself, admits that he would not rehire a top senior officer, especially one that he has nurtured, if they go to a direct competitor. However, for junior officers, TG is more understanding as they need to learn or what he terms "fluff their wings."

Thus, from January 1995 to January 1997, TG was back in the BPI fold as president of BPI Capital Corp.

But once again, another challenge presented itself and he had to bid Loainaz a rather good-bye to become, at 35, the youngest Filipino country head of Barclays Bank from April to November 1997.

His stint with Barclays turned out to be quite brief as the Asian financial market fell into a crisis that forced Barclays to close all its Asian operations.

As such, TG admits that he was not exactly loyal to BPI, but true to his belief, he refused to take the easy route and chose to always rise to the challenge.

But as the saying goes, a good man never stays down, and true enough, this time around, it was not Loainaz who asked him to rejoin the fold, but rather, Jaime Augusto Zobel de Ayala and Manny Bengzon who reached out to TG to return to the Ayala Group, no longer with BPI, but with Ayala Corp. as managing director from 1998 to 2006.

TG has held various positions in Ayala affiliates - as president of My Ayala.com from 2001 to 2006; CFO/direc-

tor of Azalea Technology investments also from 2001 to 2006.

He returned to BPI Capital Corp. in 2007 as president up to 2010. From 2010 to 2015 he served as president and director of BPI Family Savings Bank.

And from 2015 to 2021 he was the chief financial officer of Ayala Corp., during which period he won the ING-FINEX CFO of the Year Award in 2017.

Keeping focused
With his interest in mathematical sciences, TG is very analytical and focused in dealing with problems.

Two things help him do this...running and sitting down in front of his computer, using either Word or Excel to list pros and cons of something. In fact, he says, he has gotten so good at using Excel that he has even installed it on his cell phone.

He runs about four to five times a week and can cover from five up to 10 kilometers, depending on how much time he has.

He is also a member of the BPI Runners Club and has participated in a couple of marathons.

Running, TG explains, allows him to focus as he "en-



Limcaoco

ters into a zone" without distractions.

Legacy of a clean name
As he has gotten more influential, TG realizes the need to help and share more in whatever way he can. Pointing out that "it takes so little to do so" and could involve something as small as making an introduction or a phone call.

He agrees that extending a helping hand has proven time and again that "it comes back a thousand-fold."

But his ultimate advice, which his father has inculcated in him is "keep your name super clean. It is the only asset you can pass on to your children."

Just in case you were wondering what TG stands for, his nanny was actually responsible for giving him his nickname, which was supposed to be the initials for Teodoro Jose or TJ, but which she pronounced as TG and which eventually stuck.

Allianz PNB	Net Asset Value Per Unit of the Investment Funds* of Unit-Linked Products	
	October 27, 2021	October 20, 2021
LIFE INSURANCE	2,438,978	2,439,004
PERF BALANCED FUND	2,837,179	2,841,815
PERF EQUITY FUND	2,793,232	2,803,847
PERF OPTIMIZED DIVIDEND EQUITY FUND	1,123,972	1,100,068
PERF MONEY MARKET FUND	1,899,072	1,900,000
PERF MULTI-SECTOR EQUITY FUND	8,981,983	8,907,737
PERF SPINNY EQUITY FUND	2,174,111	2,174,688
PERF-NEEDED GLOBAL SUSTAINABILITY EQUITY FUND	1,468,447	1,409,987
PERF-NEEDED ASIAN REALTY INCOME FUND DIVIDEND PAYING FUND	1,268,662	1,209,963
PERF-NEEDED DIVIDEND INCOME FUND DIVIDEND PAYING FUND	9,984,239	9,989,339
PERF-NEEDED BOND FUND	2,817,443	2,817,097
DOLLAR BLEN ASIA BOND FUND	8,778,283	8,782,111
DOLLAR BLEN ASIA GROWTH FUND	7,788,399	7,788,311
DOLLAR BLEN ASIA OPPORTUNISTIC FUND	1,122,227	1,110,797
DOLLAR BLEN ASIA OPPORTUNISTIC PAYING DIVIDEND FUND	8,743,124	8,737,819
DOLLAR BLEN ASIA OPPORTUNISTIC DIVIDEND PAYING FUND	1,122,227	1,110,797
DOLLAR BLEN ASIA OPPORTUNISTIC DIVIDEND PAYING FUND	8,987,733	8,984,300
DOLLAR BLEN ASIA OPPORTUNISTIC DIVIDEND PAYING FUND	1,000,000	1,000,000
RECURRING 2019/2021	1,066,694	1,066,694
GLOBAL INVESTMENT FUND 1		1,207,933
DOLLAR BLEN ASIA BOND FUND		1,000,000



We thank you for being with us during this time of sorrow. We thank our gracious God for blessing us with your thoughtfulness and generosity, which brought immense comfort when we needed it the most.


As we grieve, we truly appreciate your encouraging prayers, love, and support.

Ever grateful,

- Connie
- Carey & Melissa, Tricia & Diego
Marty, Nico, Mikee, Joaquin, Dani
- Jarvey & Kim, Jaden, Kate
- Mark & Anna, Naomi, Eli, Caleb



Novena Mass
 FOR THE ETERNAL REPOSE OF
 THE SOUL OF PDG OSCAR
 "OSKIE" DE VENECIA

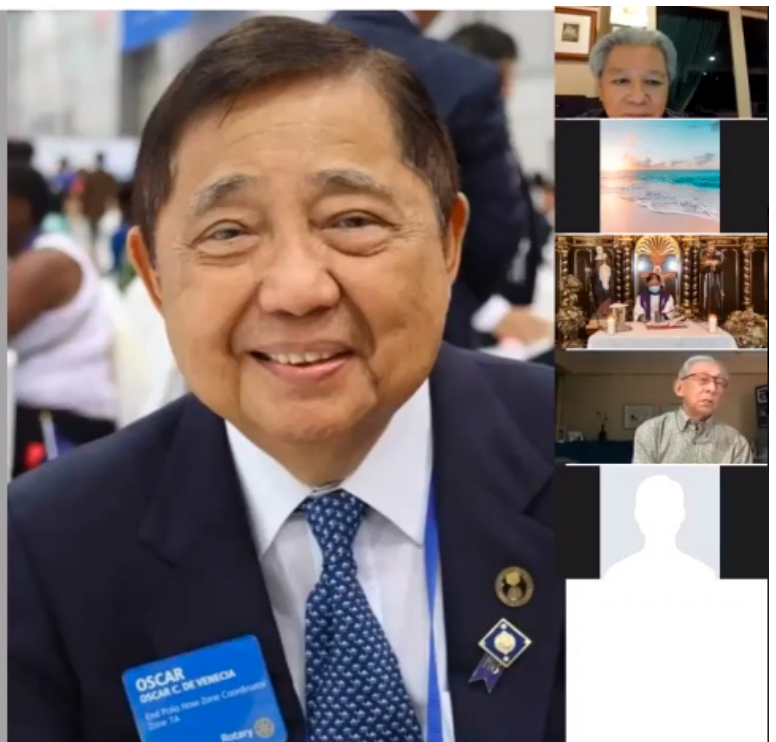


Rev. Fr. Robert Manansala, OFM
 Priest Presider

October 27, 2021
06:00 PM PHILIPPINE TIME

ZOOM Meeting ID: 811 3347 9898
Passcode: RCMW

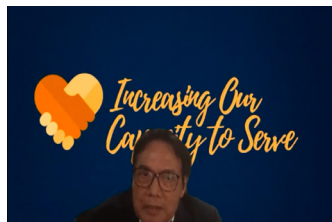
NOVENA MASS SPONSORED BY
 ROTARY CLUB OF MAKATI WEST &
 THE VISIONARY GOVERNORS



MASS FOR THE ETERNAL REPOSE OF THE SOUL OF +PDG OSCAR DE VENECIA

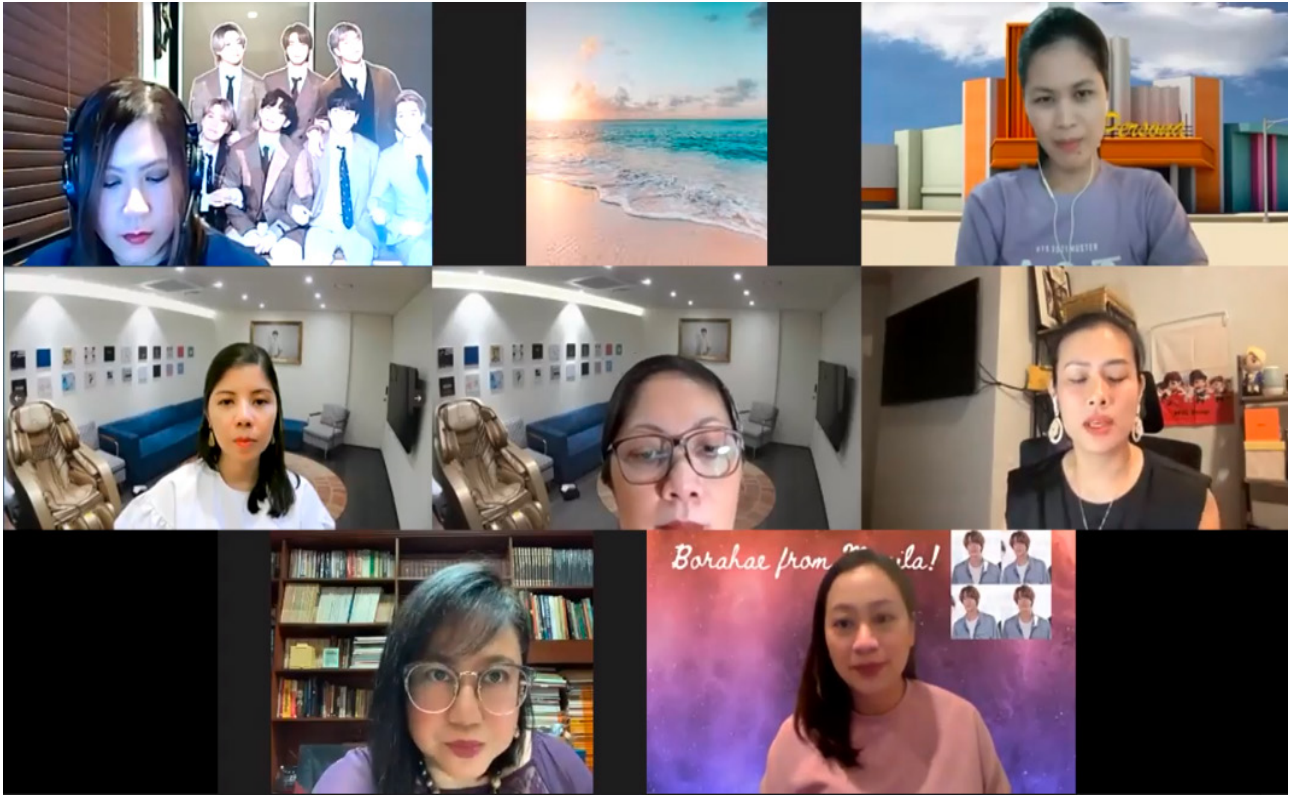


Novena Mass for PDG Oskie October 27, 2021





Ladies Night "BTS 101" October 22, 2021



Turn-over of Hand Washing Station to GK Pinasama Village



To cap an initiative of supporting our GK Pinagsama village, we held the formal turn-over of the hand washing station to complement our e-learning community center. This health-oriented project is a Global Grant from The Rotary Foundation.

This important initiative of RCMW and RCM North West represented by PP Ace Tolentino along with our community building partner, PP Marge Lamberte of the RC Paranaque Metro.



"Please submit your article on what being a Makati West Rotarian mean for publication on our website and the West Side Story."

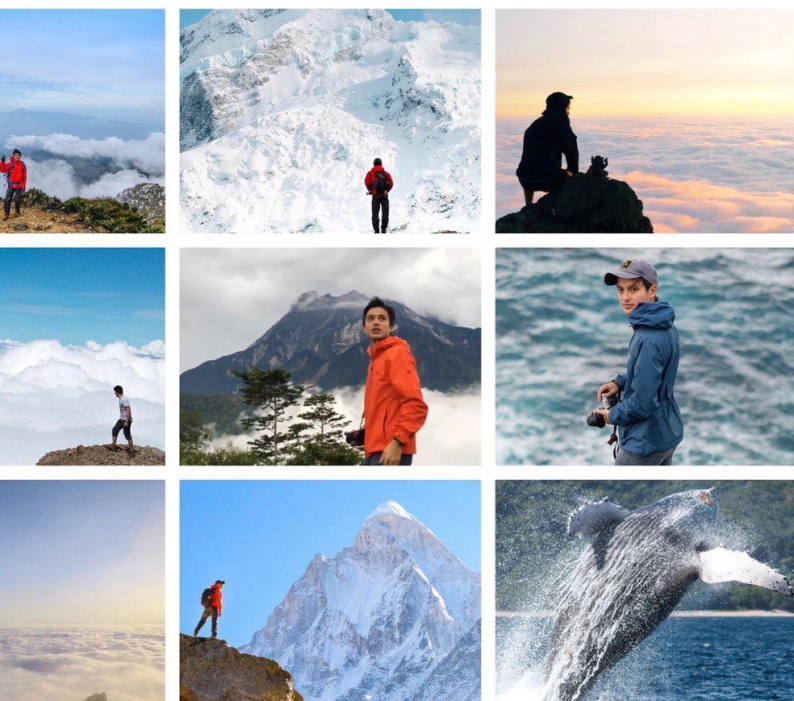
SHARE YOUR THOUGHTS

The Induction program, which members put time, effort and resources in, is truly a very effective way in getting members to know more about each other, meet their family members and interact in a more informal and fun way.

It gives members great memories and gives us new avenues to try out new things (like singing, dancing, acting) which we normally do not do.

I enjoyed my time rehearsing and performing for these amateur, yet entertaining, programs

-Rtn. Timmy Tan



Received an award?
Reached a milestone?
Newborn grandchild?

Share the news with the secretariat, or contribute an article to the West Side Story newsletter. Lift others up and spread good vibes through good news!

Become a Paul Harris Fellow.

Receive the prestigious, Limited edition Non-Fungible Token that exist in the Ethereum Blockchain Network for every P50,000 donated to the Rotary Foundation



How to receive RCMW NFT?

STEP 1: Download Trust Wallet from Apple App Store for iOS or from Google Playstore for Android.

STEP 2: Create an Ethereum Wallet in-app and send your Ethereum Wallet address to Dir. Elmer Francisco.

STEP 3: View your collectibe tab after receiving your notification your RCMW NFT has been sent to you.

STEP 4: The secretariat will send you a digital copy of your certificate and the serial number of your RCMW NFT.

Missed out on past events?

We've got them in archives you can access in just a few clicks.



PAST WEEKLY MEETINGS

[Click to explore >](#)



52ND INDUCTION & HANDOVER

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WEST SIDE STORY

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Fireside Chat & All-Cluster Meetings

[Click to explore >](#)



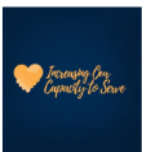
THE FOUR WAY TEST OF THE THINGS WE THINK, SAY AND DO

ROTARY INTERNATIONAL

- I. Is it the **Truth**?
- II. Is it **FAIR** to all concerned?
- III. Will it build **GOOD WILL** and **BETTER FRIENDSHIPS**?
- IV. Will it be **BENEFICIAL** to all concerned?

ROTARY CLUB OF MAKATI WEST

- I. Is it **RECOGNITION**?
- II. Is it **RETENTION**?
- III. Is it **RECRUITMENT**?
- IV. Is it **FUN**?





Competitive
Foreign
Exchange Rate



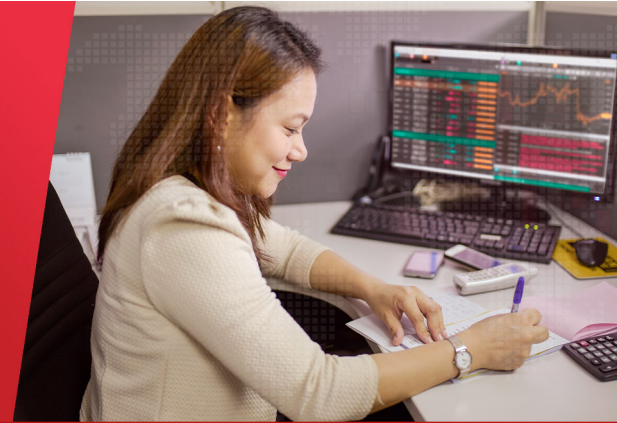
Multiple
Settlement
Banks



Global Reach
to over 200
countries



Dedicated Account
Officers and Foreign
Exchange Specialist



RY 2021-2022

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Vice President	Jaime Bautista
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Treasurer	Tristan Choa
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Mr. Rob Raylman and Dheeraj Wadhvani

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Thank you for
your continuous service.
[Click here to see the list of payees.](#)

Remain part of our cause by
sending your dues to:

ROTARY FOUNDATION
OF MAKATI WEST, INC.

ACCOUNT NO: 001680053572
BRANCH: PHILAM TOWER VALERO
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the list of payees, please send proof of
deposit to the Secretariat:

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