



Volume 3, RY 2021-2022 2,314th Meeting (since 1969) July 15, 2021

Gift of Life beneficiaries at De Los Santos Medical Center



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MONTHLY ACTIVITIES

LUNCH MEETING

- Date: July 22, 2021/ Thursday
- Venue: Zoom Conference
- Time: 12nn-2pm
- **GS:** Mr. Thomas Arrazi President & COO, Solaire Resort & Casino

LUNCH MEETING

- Date: July 29, 2021/ Thursday
- Venue: Zoom Conference
- Time: 12nn-2pm
- **GS:** Mr. Antonio V. del Rosario President & CEO, Coca Cola Philippines

LUNCH MEETING

- Date: August 5, 2021/ Thursday
- Venue: Zoom Conference
- Time: 12nn-2pm
- **GS:** Arch Jojo Tolentino President & CEO, AIDEA Philippines Inc.

LUNCH MEETING

- Date: August 12, 2021/ Thursday
- Venue: Zoom Conference
- Time: 12nn-2pm
- **GS:** Mr. Craig Albert Lonnee Chief Development Officer DDB Group Philippines

TODAY'S PROGRAM 12:30 PM Presidents Time

12:15 PM Call to Order PRESIDENT FRANCO DEL ROSARIO

12:20 PM Invocation RTN. ROBIN GARCIA

Philippine National Anthem (video)

RC Makati West Hymn **PP LOU DEL ROSARIO JR.**

Introduction of Visiting Rotarians and Guest

Introduction of Personalities at the Presidential table

Committee Announcements

RTN. NONO IBAZETA Speech

12:40 PM Introduction of Guest Speaker

HON. TEODORO L. LOCSIN JR. Secretary Department of Foreign Affairs

PRESIDENT FRANCO DEL ROSARIO

Moderator **PP FERN PEÑA**

BIRTHDAY CELEBRANTS

PP Eric Tensuan	Jul 15
Rtn. Timmy Tan	Jul 18

WEDDING ANNIVERSARY

Rtn. Christopher Narciso Sps. Maria Jul 15

PRESIDENT'S MESSAGE



FRANCO DEL ROSARIO President, RY 2021 - 2022

We are well on our way in implementing my three R's: Recognize, Retain, Recruit.

On "recognize", we have established a new feature in our WSS called the "Spotlight Corner". I would like to thank Newton Smith for being the first one to heed the call to post accomplishments, achievements regarding his daughter Isabel, a 2021 graduate who scored 99.75% in the International Baccalaureate program. Isabel is poised to enter a Medicine degree course in Australia in the new year. Congratulations Isabel and the Smith family!

In addition to achievements in our personal lives, please share awards and recognition received by members in their businesses, industry, a new business venture, appointment to public office in a municipality, barangay; including acts of kindness and selflessness inside and outside the club.

Monday this week, I had the occasion to visit with the secretariat staff. The club is indeed fortunate to have such a competent and good natured staff. They respond to your viber messages practically 24/7, weekends included. They have club information in their fingertips or they know where to find the find the information in real time. They are basically a walking search engine.

I had limited exposure to Kai, Cynthia and Royce when I was the PE and I am getting to know them better. Let me share with you some initial impressions of them. There are three things that stand out to me. One, they have **initiative**. They act on their own and do not wait to be told. Second, they have a sense of **anticipation**. They anticipate questions that will be asked and are ready with answers. Third, they have a sense of **urgency**: they take immediate action.

Please do drop them a message to thank them for a great job they are doing.

I admire the initiative of Rany Rono who took over as chair of our GK project. Rany invited me to grab coffee to discuss our GK initiatives this rotary year. We met at Molito with PP Eric and Ron Cang. Rany, Richard Bates and I will be visiting with Dan Bercasio, the Executive Director of GK at their GK Global Headquarters in Mandaluyong on July 28th to explore how we could collaborate in a sustainable project. Do join the GK committee and come along with us to this meeting.

As indicated during the induction, my goal is by the end of September/ for everyone to be energetically and actively involved in at least a couple of projects and committees. We are still waiting for members to complete the google sign-up for projects and committees. Please do so by the end of today.

I would like to invite everyone to join any of the eight new committees we established, namely: Recognition, Fireside, Heritage, Website, Social Media, Compliance and Legal (non-lawyers welcome), Secretarial Support & Mentorship and Membership Finances which has taken on the collection function from our Finance team. Elmer Francisco, as head of Membership Finances has been celebrating with our club by posting in our viber chat group each day a member pays his dues. Great job Elmer, thank you!.

I would like to thank all of you. In just two weeks into this rotary year, over 40% of our members already paid their membership dues. Keep it coming! I know we can be over 90% by the end of July. You Makati West Rotarians are awesome!

Here's an example of awesome. You might be aware of the "Rule85": years with RCMW plus age equals at least 85. Our Rule85 members have earned a senior discount rate on their annual membership dues. I am happy to share with you that to help out the club financially, nine R85 members nevertheless decided to pay the full rate of P50,000. In this regard, I would like to thank PP Jun Alvendia, PP Ed Balois, Jimmy Bautista, Ron Cang, Ramesh Dargani, PP Ernie Fajardo, Nono Ibazeta, Robert Yupangco.

As always, let us live our RCMW theme this year, "increase our capacity to serve" with the 3Rs: recognize, retain and recruit!

Franco Del Rosario President, RY 2021-2022



PP TG's INDUCTION INTRODUCTION OF PRESIDENT FRANCO

PP TG: It is my great pleasure and my Honor to Introduce President Franco del Rosario.

Past Rotary International Director Guiller Tumangan, District Governor Joji Tan, District Governor Nominee Jay Tambunting, Past Presidents, Presidents, fellow rotarians, visiting Rotarians, Sister clubs, Brother clubs.

Allow me to Introduce President Franco del Rosario.

President Franco del Rosario is no stranger to our club if you are a member of the club over the last sixty days he has called you, he has vibered you, he has message you, texted you in fact President Franco is the most persistent, the most incessant, the most relentless, tenacious and unremitting marketing and leader we've ever had. Fireside chats are his benchmark but regular meetings, board



meetings and planning sessions he bugged us all about it but all out because of his love for Rotary Club of Makati West. In fact, President Al has said that at Makati West no one cares more than President Franco.

President Franco has been destined to lead this Club his Father ambassador Francisco Toting was a Past President of Rotary Club of Manila his brother Carlos was Past President of Rotary Club of Makati. Now it is his time to shine but he has been shining since 1998 when he joined the club Proposed by PDG Tony Rufino in that year alone he was named the Baby Rotarian of the year and he was elected to the board of our club for the next 8 years and served almost all the avenues of service. So, in a way he is prepared to be our President. During my year of Presidency in 2001-2002 he served on my board and I must say I completely rely on president Franco for a lot of the things that we did in this club and I knew that he will become president soon after.

He was named the Rotarian of the Year but being President soon after wasn't meant to be. He left for about 10 years. He left the club which I called his desert years his years of lostness just like the prodigal son. For the Last 3 years of those 10 years he would lunch with myself with DGN Jay and Past President Roque, Past President Larry we would lunched and talk about the Rotary Club of Makati West and in the last year we were convincing him to join and he finally agreed to join on the promise we made that he would never become President of Makati West. President Franco we lied to you.





PP TG's INDUCTION INTRODUCTION OF PRESIDENT FRANCO



Professionally President Franco is a CEO coach. He is a coach to many CEO's and to sea suite executives. As we all know he's such an excellent marketing and motivational Speaker and we will see that in the next year he is a certified Dale Carnegie Instructor. Currently he is the director for development and the CFO of bridge school in Primary School. He is the former Governor of the management associate of the Philippines one of the founders of the CEO Conference which is the landmark project of the MIAP he had fifteen years in IBM both in Florida and New York where he had Marketing and finance functions and ten years with Dole where he served in the Philippines in Nicaragua, in Korea and Japan and maybe he should have been part of the rotary clubs on those countries.

He had the environmental sustainability practice of Arcadis Philippines and he is a Green associates of LEED of the US Green Building Council.

Educationally, he has MBA from Columbia University with a concentration in finance and Marketing and his Undergraduate degree is from the Dela Salle University with a dual degree in Lia-Com with majors in

Accounting, History and Political Science.

As a family man President Franco is married to my wife Helens very good friend Tere and he's got 3 kids Martin who's married to Leets with the grandchild Remy his daughter Katrina and his youngest son Marco who just married Cesca. He's a family man at heart when I ask Marco to describe his Dad he said my dad is two things one is super organize that he can find time for the most important things that he can prioritize and secondly that President Franco is a super networking man that he will go out make friends with anyone just to get that upgrade at the hotel and for the airline so I can see were have a great year in Makati West due to the tenacity, the incessantness, the "kuletness" of President Franco and his ability to prioritize and to network.

Fellow members of Rotary Club of Makati West, it is with great Honor to present President Franco del Rosario.







RCMW FUN FACTS AND TRIVIA #3

Did you know that PP Eric Tensuan is the only RCMW Member who was awarded 3 times as Rotarian of the Year Award?

> Rotary Year 2010-2011 2011-2012 2014-2015

He had been actively involved in various projects of RCMW particularly the Gift of Life Program.





MODESTY ASIDE

Full name: Javier Berenguer-Testa

We call you as: Javi / Kalbo

Relationship and Family: Maried to Lexi Schulze. Daughters are Alba and Bruna.

Education and Training: Degree in Hotel and Restaurant Management

Day job: Country Manager of Amadeus Marketing Philippines Inc. / Head on Administration/ Building and Facilities, Amadeus and Navitaire

Work fufiliment: Signing / Winning New accounts. Employee Engagement at a 95% level and minimal attrition.





I also enjoy my additional new role and Head of Admin and Building and Facilities.

Work Challenges: Lack of Domestic Content. Difficulty in Engaging our Local Flag Carrier.

Hang Out Place: Pablo and Punta Fuego

Interesting Fact: I worked as a Clown doing Children's Parties when I was in High School. (Clowning Around)

Poison/Drink of choice: Red Wine and Gin Tonic

Weekend activities: Beach / Cards with my In-Laws

Post COVID getaway plans: Travel to NYC





MEETING REVIEW-JULY 8, 2021



PP Roque Tordesillas acts as Moderator



Rtn. Matthieu Benedicto acts as Invocator



President Franco del Rosario during his President's Time



PP Lito Jimenez Introduce the Guest Speaker



PP TG Limcaoco giving his talk



PP TG Limcaoco receives a Gift of Life certificate from the club



ABOUT THE GUEST SPEAKER



TEODORO L. LOCSIN JR. Secretary of Foreign Affairs Republic of the Philippines

A Lawyer by profession and a journalist by trade, Secretary Teodoro L. Locsin Jr. Holds a Master of Laws from Harvard Law School, and was publisher, editorial writer, and co-anchor and host of a number of national broadsheets and radio and TV news shows. He was publisher of today and Globe newspapers, host and co-anchor of TV shows "Teditorial", "The Assignment" and "Points of View" and co-anchor of radio shows "Executive Session" and "Karambola", He was also Editorial writer of the Philippine Press and writer of Intreaksyon.

He had a brief stint in the academe as lecturer at the US National Defense College.

In the Government, he served as legal counsel and speech writer to President Corazon Aquino, and speechwriter to Presidents Joseph Estrada and Gloria Macapagal-Arroyo. He was also elected to the Philippine House of representative, where he represented the First District of Makati City from 2001 to 2010.

He served as the 20th Philippiner Permanent Represeanentative to the UN, of which the Philippines is a founding member, succeeding a long line of distinguished diplomats such as Carlos P. Romulo

He is Married to Ma. Lourdes Barcelon Locsin and has four children.







Last week the IB (international baccalaureate) results were released for 2021 graduates. Daughter Isabel absolutely nailed it with a 44/45 score (99.75% in Australia scale). She's very happy and looks to be set for entry to Medicine degree back in Australia in the new year.

Very happy and proud parent!!





STRATEGY MEETING WITH GAWAD KALINGA (GK) VILLAGE CHAIR RTN. RANY ROÑO







President Franco Del Rosario with the RCMW Secretariat



RCMW GIFT OF LIFE (GOL) BENEFICIARIES RY 2021-2022

De Los Santos Medical Center, Quezon City

July 7, 2021





Matthea Kei Cacayuran, 6 years old, Pangasinan, Open Heart Surgery - NCH -July 1, 2021

Jezreel Colongan, 1 & 7 months old, Zamboanga del Sur, DLSMC-PDA Device Closure



Alexandra Faith Estinopo, 1 & 7 months old, Albay, DLSMC-PDA Device Closure



Zia Zyrein Pavia, 4 months old, Albay, DLSMC-PPBV



BALLET CLASS FOR GUARDIAN ANGEL PROGRAM (GAP) BENEFICIARIES

By: Tessa Tordesillas

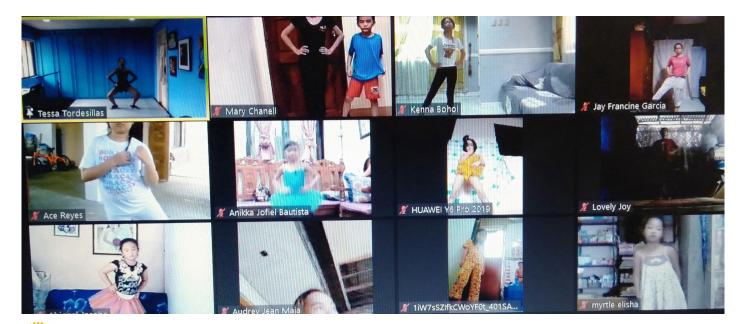
July 10, 2021











HIP-HOP CLASS FOR GUARDIAN ANGEL PROGRAM (GAP) BENEFICIARIES

By: Annica Bartolome

July 10, 2021



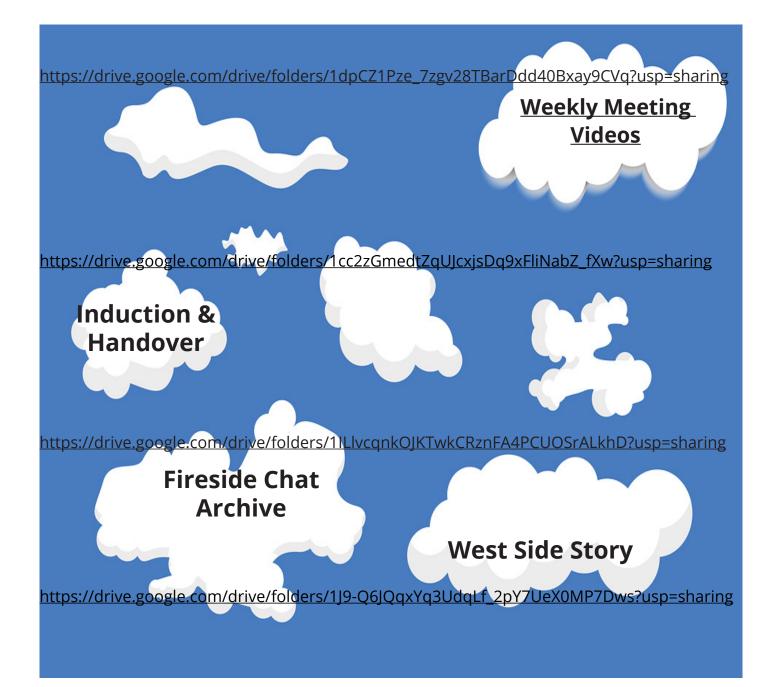








YOUR CLUB IN THE CLOUD - CLICK THE LINKS BELOW





RY 2021-2022 Officers Directors & Club Advisers

President Vice President Secretary/ PE Treasurer Director Director Director Director Director Director Director Director Sgt.-at-Arms Franco Del Rosario Jaime Bautista Gil Chua Tristan Choa Ronald Cang Epifanio Delos Santos Leonardo Cuaresma, Jr. Elmer Francisco Zdenek Jankovsky Gerardo Laperal Lito Mercado Lauro Leviste Juan Antonio Carlos

Ex-Officio Director Alasdair Thomson

Club Adviser PRID Guiller Tumangan PDG Oscar De Venecia Club Adviser PP Carmelino P. Alvendia, Jr. Club Adviser **PP Enrico Angeles** Club Adviser PP Edgardo Balois Club Adviser PP Aurelio Paulo R. Bartolome Club Adviser Club Adviser PP Dennis Decena Club Adviser PP Luis Del Rosario, Jr. Club Adviser PP Ramon Guerrero Club Adviser **PP Noel Laman** Club Adviser PP Teodoro Limcaoco Club Adviser PP Ruy Moreno PP Larry Ocampo Club Adviser PP Antonio Tambunting III Club Adviser Club Adviser PP Enrico B. Tensuan Club Adviser **PP Roque Tordesillas** Club Adviser PP Victor L. Vital

Honorary Members:

Hon. Secretary Albert del Rosario, Mr. Rob Raylman and Dheeraj Wadhwani

E-mail: <u>rcmakatiwest2020@gmail.com</u> *Telephone no.:* (63-2) 753 3098 *Office Address:* Unit 1903 Cityland Herrera Tower, V.A. Rufino cor. Valero St., Salcedo Village, Makati City, 1227

THE WEST SIDE STORY STAFF

Secretariat:

Shekinah Yarra & Royce Ann Ladan Jameson Manlangit

THANK YOU FOR PAYING YOUR DUES!!!

PP Bobby Lim Dir. Elmer Francisco Dir. Jun Cuaresma Rtn. Cesar Villanueva PP Junvee Vital IPP Al Thomson Rtn. Gerry Limcaoco Rtn. Scott Moore PP Dave Caldwell Rtn. Jon Rocha Rtn. Jon Rocha Rtn. Lars Wittig PP Eric Angeles Dir. Gerry Laperal Rtn. Rany Rono VP Jimmy Bautista Dir. Ronald Cang PP Ruy Moreno Rtn. Ramesh Dargani PP Jun Alvendia PP Ernie Fajardo Rtn. Timmy Tan PP Lou Del Rosario Rtn. Juni Del Rosario PE Gil Chua Pres. Franco Del Rosario Rtn. Zdenek Jankovsky Rtn. RJ Tabuena Rtn. Ryan Kern Rtn. Peter Hager Rtn. Andy Aguila PP Lito Jimenez Treas. Tristan Choa PP Dennis Decena PP Dennis Decena PP Roque Tordesillas Rtn. Mario Chan PRID Guiller Tumangan Rtn. Tonito Payumo Rtn. Nono Ibazeta PP Ed Balois Rtn. Nory Reyes-Lao Rtn. Jun Lagman PP Larry Ocampo PDG Oskie De Venecia Rtn. Richard Bates Rtn. Luis Elizaga

THANK YOU FOR PAYING YOUR PAUL HARRIS!!!

Pres. Franco Del Rosario

"We have unidentified deposits in our account, if you have already paid it is important for us to receive your deposit slip so we can account. Thank you"

Please be informed that checks must be payable to: ROTARY FOUNDATION OF MAKATI WEST, INC.

Bank Details: ACCOUNT NO: 001680053572 BRANCH: PHILAM TOWER VALERO BANK NAME: BANCO DE ORO

Please send deposit slip to the Secretariat roycercmw@gmail.com kai.rcmw2@gmail.com

If you are unavailable to send your deposit slip, your payment will remain outstanding in our records.

