

WEST SIDE STORY

Rotary Club of Makati West



 OFFICIAL FACEBOOK PAGE
RCMWD3830

Volume 3, RY 2020-2021
2,267th Meeting (since 1969)
July 23, 2020

President Al Thomson & GOL Chair Gerry Limcaoco visited our GOL beneficiaries at De Los Santos Medical Center



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MONTHLY ACTIVITIES

LUNCH MEETING

Date: July 30, 2020/ Thursday
Venue: Zoom Conference
Time: 12nn - 2pm
GS: Mr. Nico Bolzico
Founder, LM10 Inc.

LUNCH MEETING

Date: August 6, 2020/ Thursday
Venue: Zoom Conference
Time: 12nn - 2pm
GS: Ms. Maria Necita "GiGi"
Geronimo
General Manager
Crawford & Company Global
Business Services Center

LUNCH MEETING

Date: August 13, 2020/ Thursday
Venue: Zoom Conference
Time: 12nn - 2pm
GS: Rtn. Timmy Tan
Ophthalmologist

LUNCH MEETING

Date: August 20, 2020/ Thursday
Venue: Zoom Conference
Time: 12nn - 2pm
GS: To be announced

TODAY'S PROGRAM

12:15 PM Call to Order
PRESIDENT ALASDAIR J.W THOMSON

12:30 PM President's Time
PRESIDENT ALASDAIR J.W THOMSON

12:20 PM Invocation
RTN. JON ROCHA

12:40 PM Introduction of the Guest Speaker
RTN. RJ LEDESMA

Philippine National Anthem
RCMW Hymn
Introduction of Visiting Rotarians and
Guest
Introduction of Personalities
at the Zoom Meeting
Talk about PRIP M.A.T Caparas
PRID GUILLER TUMANGAN
Committee Announcements

Speech
MR. HENRY MOTTE-MUÑOZ
CEO & Founder
Edukasyon.ph

Moderator
DIR. GERRY LAPERAL

BIRTHDAY CELEBRANTS

PP Berney Lichaytoo Jul 25
Rtn. RJ Tabuena Jul 25
PP Phillip Hagedorn Jul 28

WEDDING ANNIVERSARY

Dir. Edsa Delos Santos
Sps. Jenny Jul 24



PRESIDENT'S MESSAGE



ALASDAIR J.W THOMSON
President, RY 2020 - 2021

Men of Action!

It was a real pleasure to have our very own Newton Smith talk to us last week as our first “Zestpert” of the year. The length of the presentation and subsequent discussion on the Future of Work showed what a vast amount of change is all around us, and the uncertainty that brings. There is no doubt that the pace of change is accelerating and it is incredibly stressful and breathtaking to keep up. Doing so requires huge resilience, optimism and adaptability. If we all feel a bit tired from time to time, this silent stress is often a major cause.

I know personally that when I feel that torpor descend upon me, the best relief is a laugh and some companionship with friends, because that reminds me I don't face these issues alone, but instead with talented and capable companions to help see me through. At RCMW we are great at that sort of support.

It is no coincidence that after the Future of Work we have a talk this week on the Future of Education. For what is certain is that the type of education we had in our youth is no longer what is suited to preparing our children for the ever-changing workforce of the Future. Helping kids and families navigate the confusing and extensive range of educational offerings in the Philippines is an advocacy that took Henry Motte-Muñoz out of a high flying career in Private Equity investing and back to Manila a few years ago. I've always been impressed with his talent and energy. I'm excited to hear his thoughts, and to hear where we at Makati West might be able to be of service in the arena of education.

This afternoon we will hold our first Board Meeting of the year, hearing from the various project and service leaders on their plans for the coming months. We will issue a report to you all in due course so that you too have visibility of the road ahead, and can see where you can bring your talents and fortune to bear!

Finally, I would be grateful if you would all take the step of paying your club dues before the month-end, or at least agree arrangements to do so directly with Treasurer Tristan so that we have visibility and confidence in our financial position.

Yours in Zest,
Alasdair Thomson

Today's word is:

“Drookit” (Droo-kit)

Soaking wet. As in, totally drenched. Almost always the state you arrive home in from a pub crawl in the winter, when you decided against taking a coat because it was too hot to wear inside and a hassle to remove at each stop.

Your condition when the weather is dreich and you're too glaikit to bother with a coat..



Scottish Heritage

Shortbread

Somewhere between a biscuit and a cake, this is a staple in any Scottish home. Made from simple stuff (one part white sugar, two parts butter, three parts wheat flour), it should be easy to make but is in fact a real art. Knowing your oven is essential to getting it brown on top but still delicately crumbly in the middle.

Dating back to the 12th century, the first printed recipe is from 1736, from a Mrs McLintock. Every Scottish Granny has her own secret recipe though, with magic added ingredients such as salt (and the occasional dash of whisky)



Usually served cut into fingers or “petticoat tails”. The commercial market is largely cornered by Walkers (found it most Duty Free stores round the world). Always a welcome gift, whatever the occasion.



MEETING REVIEW - JULY 16, 2020



Rtn. Serge Arroyo acts as Moderator



Rtn. Rany Roño acts as Invocator



Pres. Al Thomson during his President's Time



PP Dave Caldwell introduces the Guest Speaker



Rtn. Newton Smith giving his talk



The Rotarians while listening to our Guest Speaker Rtn. Newton Smith

ABOUT THE GUEST SPEAKER



MR. HENRY MOTTE-MUÑOZ
CEO & Founder
Edukasyon.ph

education

- 2011-2013 **HARVARD BUSINESS SCHOOL** **BOSTON, MA**
Master in Business Administration, May 2013. Graduated with Distinction. Co-Social Chair of the European Club.
- 2004-2007 **LONDON SCHOOL OF ECONOMICS** **LONDON, UK**
BSc Economics and Economic History. Grade: 2.1. Founder and President of LSE Filipino Society.

experience

- 2013-present **EDUKASYON.PH** **MANILA, PHILIPPINES**
Founder & CEO
Largest and fastest growing Edtech platform in the Philippines
- Fundraised over \$3m from European and Asian investors
 - Managing 80 full-time employees across offices in Manila, Cebu and Davao
 - Grew platform to reach 10m students a year (>50% of student population in the Philippines)
 - Crafted partnerships with over 40 government agencies, corporations and foundations and 400+ paying clients
 - Acquired largest competitor (FindUniversity) in 2018
- 2011-2018 **BANTAY.PH** **MANILA, PHILIPPINES**
Co-Founder, Board Member
Set up and personally funded anti-corruption NGO in the Philippines. Currently managing 3 employees, partnerships with three leading universities, the Civil Service Commission, foundations and the Makati Business Club.
- 2013-2015 **BAIN CAPITAL** **LONDON, UK**
Private Equity Senior Associate
- FCI Electronics (\$250m Term Loan B refinancing, sale for \$1.3bn to Amphenol Corporation)*
- Co-managed refinancing of \$250m TLB + \$30m RCF
 - Sole deal team member on \$1.3bn sale to Amphenol Corporation, spanning 8 months and 3 continents
- NETS (\$3.1bn acquisition)*
- Technical Due Diligence on leading Scandinavian payments specialist, focus on tax, accounting and legal
- 2009-2011 **BAIN CAPITAL** **LONDON, UK**
Private Equity Associate
Completed due diligence on potential industrial / consumer-retail acquisitions in Europe and North America.
- Styron / Trinseo (\$1.6bn, Global)*
- Designed operating and LBO models to support financing, credit ratings and management package negotiations.
 - Managed accountants, tax specialists, lawyers, consultants and data providers across Europe and North America.
- 2007-2009 **GOLDMAN SACHS** **LONDON, UK**
Investment Banking Division, Healthcare Analyst
Developed valuation analysis, performed due diligence, advised companies across healthcare sub-industries.
- Merger of GSK and Pfizer HIV assets (undisclosed sum, Global)*
- Designed a bottom-up DCF model of marketed and pipeline products to help GSK negotiate final share in JV.
 - Evaluated the financial and reputational impact of various transaction alternatives with GSK's Investor Relations, Strategy and Credit teams.



VISIT TO GIFT OF LIFE (GOL) BENEFICIARIES

Delos Santos Medical Center

July 16, 2020



VISIT TO GIFT OF LIFE (GOL) BENEFICIARIES

Delos Santos Medical Center

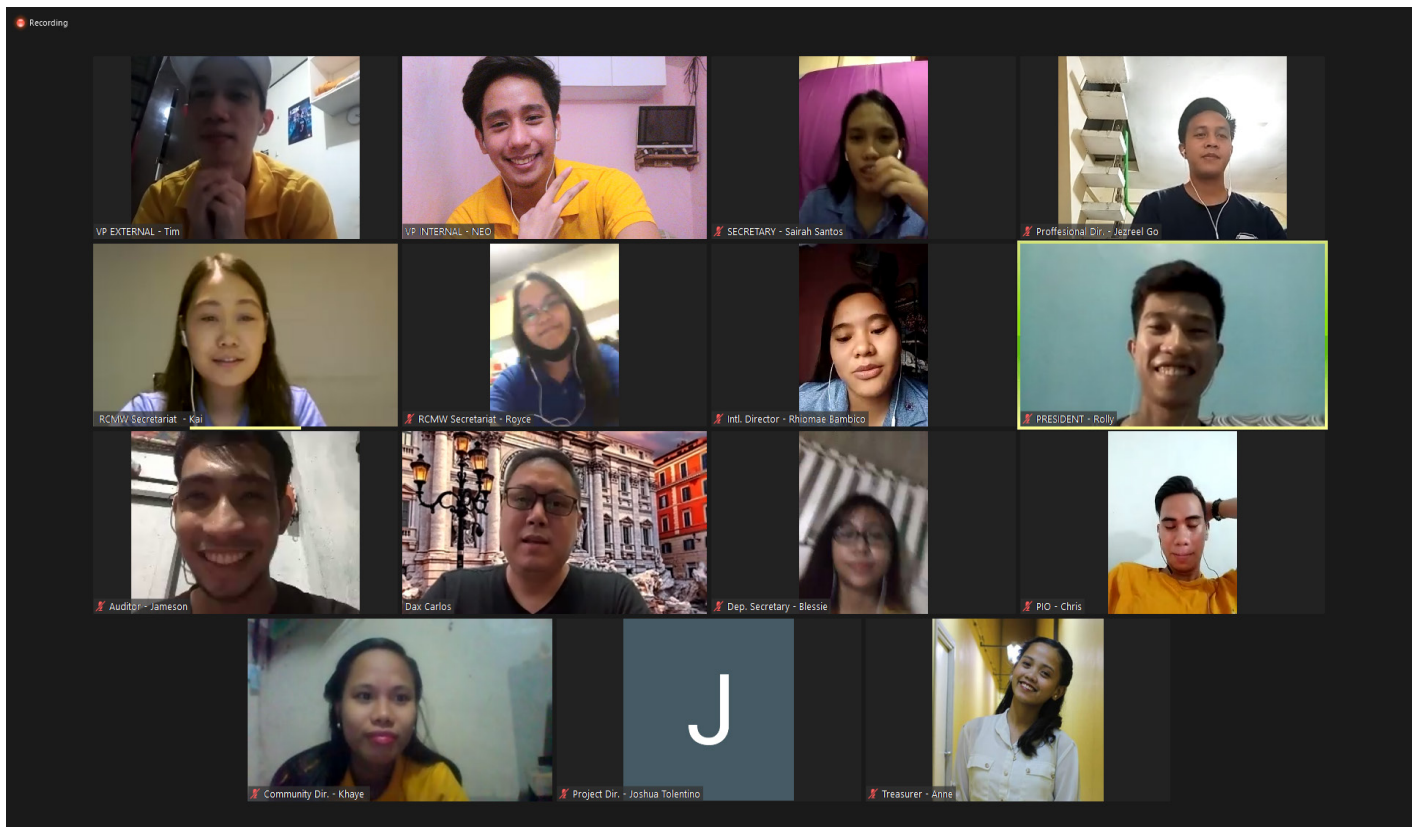
July 16, 2020



RCMW ROTARACT SCHOLARS WITH DIR. DAX CARLOS

Zoom Conference

July 15, 2020



RY 2020-2021 Officers Directors & Club Advisers

President	Alasdair Thomson
VP / Pres. Elect	Franco Del Rosario
Secretary	Javier Berenguer-Testa
Treasurer	Tristan Choa
Director	Gil G. Chua
Director	Epifanio Delos Santos
Director	Christopher Dino Dumato
Director	Gerardo Oliverio Laperal
Director	Lauro Leviste
Director	Davy Lim
Director	Lito Mercado
Sgt.-at-Arms	Juan Antonio Carlos
Ex-Officio Director	Enrico B. Tensuan
Club Adviser	PRID Guiller Tumangan
Club Adviser	PDG Tony Rufino
Club Adviser	PDG Oscar De Venecia
Club Adviser	PP Carmelino P. Alvendia, Jr.
Club Adviser	PP Roque Tordesillas
Club Adviser	PP Antonio Tambunting III
Club Adviser	PP Phillip Hagedorn
Club Adviser	PP Fern Peña
Club Adviser	PP Eric Angeles
Club Adviser	PP Ramon Guerrero
Club Adviser	PP Aurelio Paulo R. Bartolome
Club Adviser	PP Victor L. Vital

Honorary Members:

PRIP Mat Caparas, Hon. Secretary Albert del Rosario, PDG Lito Colona, Mr. Rob Raylman and Dheeraj Wadhwani

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THE WEST SIDE STORY STAFF

Secretariat: Shekinah Yarra &
Royce Ann Ladan

Thank you for paying your dues!!!

PDG Tony Rufino	Rtn. Bok Malantic
Rtn. Elmer Francisco	Rtn. Serge Arroyo
Rtn. Timmy Chuidian	Rtn. Scott Moore
Rtn. Nono Ibazeta	Rtn. Hiro Koro
Rtn. Gerry Limcaoco	Rtn. Timmy Tan
Rtn. Gerry Laperal	Rtn. Patrick Dionisio
Pres. Al Thomson	PDG Oskie De Venecia
Rtn. Tonito Payumo	PRID Guiller Tumangan
PP TG Limcaoco	Rtn. Cesar Villanueva
PP Ruy Moreno	PP Larry Ocampo
Rtn. JP Delgado	PP Dennis Decena
PP Junvee Vital	PE Franco Del Rosario
PP Eric Angeles	PP Lou Del Rosario
Treas. Tristan Choa	Dir. Dino Dumato
Rtn. Jon Rocha	PP Jay Tambunting
PP Dave Caldwell	

Paul Harris Fellow Sign Ups

Dir. Gerry Laperal
PP Eric Angeles
PP Jay Tambunting
Rtn. Gerry Limcaoco
PDG Oskie De Venecia
PP Jun Alvendia
PRID Guiller Tumangan
Pres. Al Thomson

Please be informed that checks
must be payable to:

ROTARY FOUNDATION OF MAKATI WEST, INC.

Bank Details:
ACCOUNT NO: 001680370551
BRANCH: PHILAM TOWER VALERO
BANK NAME: BANCO DE ORO

Please send deposit slip to the Secretariat
roycercmw@gmail.com
kai.rcmw2@gmail.com

If you are unavailable to send your
deposit slip, your payment will
remain outstanding in our records.

"We have unidentified deposits in our account, if
you have already paid it is important for us to
receive your deposit slip so we can account.
Thank you"